PRESS RELEASE
ACEA'S BOARD APPROVES RESULTS FOR 9M 2013

Financial highlights

- **Consolidated revenue** 2,627.0 million euros *(substantially in line with 9M 2012)*
- **EBITDA** 545.4 million euros *up 12.5%*
- **EBIT** 279.1 million euros *up 26.1%*
- **Group net profit** 113.4 million euros *up 79.4%*
  (before non-controlling interests)
- **2013 interim dividend: 0.25 euros per share**

Rome, 11 November 2013 – A meeting of the Board of Directors of Acea SpA, chaired by Giancarlo Cremonesi, has approved the report for the nine months ended 30 September 2013 (9M 2013).

FINANCIAL HIGHLIGHTS

(€m)	9M 2012	9M 2013	% inc./(dec.)
Consolidated revenue	2,651.3	**2,627.0**	*-0.9%*
EBITDA	484.6	**545.4**	*+12.5%*
EBIT	221.3	**279.1**	*+26.1%*
Profit/(Loss) before tax	131.2	**211.1**	*+60.9%*
Group net profit/(loss) (before non-controlling interests)	63.2	**113.4**	*+79.4%*
Group net profit/(loss) (after non-controlling interests)	56.4	**104.6**	*+85.5%*

The above amounts do not take account of the reclassifications required by IFRS 5 and therefore include the 9M 2012 results of the photovoltaic unit sold at the end of 2012.

(€m)	9M 2012	9M 2013	% inc./(dec.)
Investment	292.4	**245.9**	*-15.9%*
Purchase of Group's headquarters	113.0	**-**	*n/s*

(€m)	30 Sept 2012 *restated**(a)*	30 Sept 2013 *(b)*	% inc./(dec.) *(b/a)*	31 Dec 2012 *restated***
Net debt	2,659.5	**2,536.7**	*-4.6%*	2,495.5
Equity	1,342.6	**1,414.3**	*+5.3%*	1,316.1
Invested capital	4,002.1	**3,951.0**	*-1.3%*	3,811.6

(**) Entry into effect of amendments to IAS 19.

"The results for the first nine months of 2013 once again confirm the Group's ability to create value and the strength of our financial structure," commented Acea's Chairman, Giancarlo Cremonesi, "in a period of challenging economic conditions in Italy. We expect this positive performance to continue into the next quarter and confirm that we are on track to meet our growth targets for 2013".

"The close attention paid to operating efficiency in recent months," stressed Paolo Gallo, Acea's CEO, "has permitted the Company to achieve improvements across all indicators compared with the same period of 2012, as above all shown by the significant growth in EBITDA and net profit. The steps recently taken to keep working capital in check and increase the Group's financial flexibility are beginning to bear fruit as, among other things, the recent upgrade of the Group's outlook (from negative to stable) by Standard & Poor's shows."

ACEA GROUP'S RESULTS FOR 9M 2013

Consolidated revenue of 2,627.0 million euros is substantially in line with the figure for 9M 2012.

Consolidated EBITDA, totalling 545.4 million euros, is up 12.5% on the figure for 9M 2012. This essentially reflects a significant improvement in the Parent Company's performance, driven by effective cost control and cost saving initiatives, and positive contributions from all the Group's businesses.
Contributions to total EBITDA are as follows: Water 48%, Networks 34%, Energy 11%, Environment 6%; Parent Company 1%.

Consolidated **EBIT** is up from 221.3 million euros for 9M 2012 to 279.1 million euros for 9M 2013, an increase of 26.1%.

Group net profit, before non-controlling interests, is 113.4 million euros (up 79.4% on the figure for 9M 2012).

Group net profit, after non-controlling interests, is 104.6 million euros (up 85.5% on the figure for 9M 2012).
The tax rate for the period is 46.3% (51.9% for 9M 2012).

The Group's **investment** amounts to 245.9 million euros (292.4 million euros in the same period of 2012, when the figure included the cost of purchasing the Company's headquarters premises, amounting to around 113 million euros). The figure breaks down as follows: Water 147.5 million euros; Networks 75.9 million euros; Environment 6.8 million euros; Energy 8.1 million euros; the Parent Company 7.6 million euros.

Net debt of 2,536.7 million euros at 30 September 2013 is down 122.8 million euros on 30 September 2012 (2,659.5 million euros). The trend in net debt reflects investment and working capital requirements.

SEGMENT INFORMATION FOR 9M 2013

Environment

ENVIRONMENT – financial highlights (€m)	**9M 2012**	**9M 2013**
EBITDA	35.7	**36.6**
Investment	25.2	**6.8**

ENVIRONMENT – operational highlights	**9M 2012**	**9M 2013**
Treatment and disposal ('000 tonnes)	484	**559**
WTE electricity sold (GWh)	139	**178**

The Environment segment reports EBITDA of 36.6 million euros, up 2.5% on 9M 2012.
Investment of 6.8 million euros is down 18.4 million euros on the same period of the previous year, reflecting completion of the revamping of the Terni plant.

Energy

ENERGY – financial highlights (€m)	**9M 2012**	**9M 2013**
EBITDA	41.6	**61.1**
- Production	*22.4*	*28.2*
- Energy management	*(5.1)*	*0.7*
*- Sales**	*24.3*	*32.2*
Investment	23.6	**8.1**

ENERGY – operational highlights	**9M 2012**	**9M 2013**
Electricity production (GWh)	266	**383**
- Hydroelectric	*259*	*378*
- Thermoelectric	*7*	*5*
Electricity sold (GWh)	10,309	**9,444**
- Enhanced protection market	*2,603*	*2,411*
- Free market	*7,706*	*7,033*
Gas sold (million m^3)	61	**72**

(*)The figure also includes the call centre activities operated by Acea8Cento.

The Energy segment's EBITDA is up 46.9% from 41.6 million euros for 9M 2012 to 61.1 million euros for 9M 2013. The improvement reflects a more effective commercial strategy, the greater volume of hydroelectric energy produced and green certificates (following the repowering of plants).
Investment in this segment is down 15.5 million euros, essentially due to completion of the repowering of Acea Produzione's hydroelectric plants.

Water

WATER – financial highlights (€m)	**9M 2012**	**9M 2013**
EBITDA	227.5	**260.1**
Investment	164.6	**147.5**

The Water segment's EBITDA is up from 227.5 million euros for 9M 2012 (this figure includes the impact of the Antitrust Authority fine of 8.3 million euros) to 260.1 million euros for 9M 2013 (up 32.6 million euros or 14.3%). The method of revenue calculation has changed with respect to the comparative period: the tariff calculated using the Transitional Tariff Regime was not known in 9M 2012, whilst this regime was applied in 9M 2013 in accordance with the regulations contained in Electricity and Gas Authority Resolution 585/2012/R/idr. EBITDA for 9M 2013 is, moreover, positively influenced by recognition of the FNI component (providing funding for new investment), totalling 28.5 million euros, previously approved by a number of concession authorities for the years 2012 and 2013.

Networks

NETWORKS – financial highlights (€m)	9M 2012	9M 2013
EBITDA	189.9	**184.3**
EBITDA for the photovoltaic unit sold *	(14.4)	-
Pro forma EBITDA	175.5	**184.3**
Investment	72.4	**75.9**

(*) On 28 December 2012 Acea – through its subsidiary, Acea RSE – sold Apollo, a company operating photovoltaic plants with an installed capacity of 32.544 MWp, to RTR Capital.

NETWORKS – operational highlights	9M 2012	9M 2013
Electricity distributed (GWh)	8,386	**8,028**

EBITDA for the Networks segment totals 184.3 million euros, up 8.8 million euros – on a like-for-like basis – on 9M 2012.
Investment is up 3.5 million euros to 75.9 million euros. The increase is primarily attributable to Acea Distribuzione, which is investing in the expansion and upgrade of its HV and MV networks.

Parent Company

PARENT COMPANY – financial highlights (€m)	9M 2012	9M 2013
EBITDA	(10.1)	**3.4**
Investment	6.6*	**7.6**

(*) This figure does not include the purchase of the Group's headquarters premises, amounting to approximately 113 million euros.

The Parent Company reports EBITDA of 3.4 million euros, up 13.5 million euros on 9M 2012 thanks to the close attention paid to operating efficiency and cost savings.
Investment totals 7.6 million euros, compared with the 6.6 million euros of 9M 2012.

PROCEDURE STARTED FOR 2013 INTERIM DIVIDEND DISTRIBUTION

Based on the financial situation at 30 September 2013, and in light of the expected outlook for the current fiscal year, the Board of Directors of Acea S.p.A. started the procedure to distribute a 2013 interim dividend of 0.25 Euros per share.
The 2013 interim dividend distribution is subject to the issue of the opinion provided for by article 2433-bis of the Italian Civil Code by the auditing firm of Reconta Ernst & Young.

BOND ISSUE

On 5 September Acea successfully completed the placement of bonds with a total value of 600 million euros, maturing on 12 September 2018 and paying a gross annual coupon of 3.75%. The bonds were placed entirely with institutional investors within the Euromarket. Applications for the bonds totalled approximately 4 billion euros.

EVENTS AFTER 30 SEPTEMBER 2013

On 18 October 2013 Standard & Poor's upgraded its outlook for Acea from "Negative" to "Stable", confirming its "BBB-/A3" rating.
The Agency explained that the upgrade reflected the positive results achieved by management in terms of improved liquidity, greater operating efficiency and an increase in the Group's financial flexibility.

The following schedules are attached:

- CONSOLIDATED ACCOUNTS – INCOME STATEMENT FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2013, STATEMENT OF FINANCIAL POSITION AT 30 SEPTEMBER 2013, ANALYSIS OF NET DEBT AT 30 SEPTEMBER 2013 AND STATEMENT OF CHANGES IN EQUITY.

A conference call will be held at 5.00pm (Italian time) on Tuesday, 12 November 2013 in order to present the results for the nine months ended 30 September 2013. To coincide with the start of the conference call, back-up material will be made available at www.acea.it.

The Executive Responsible for Financial Reporting, Franco Balsamo, declares that, pursuant to section two of article 154 bis of the Consolidated Finance Act, the information contained in this release is consistent with the underlying accounting records.

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CONSOLIDATED INCOME STATEMENT
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2013

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	9M 2013	9M 2012	Increase/ (Decrease)
Sales and service revenues	2,583,980	2,597,842	(13,862)
Other operating income	42,994	53,471	(10,477)
Consolidated net revenue	**2,626,974**	**2,651,313**	**(24,339)**
Staff costs	211,187	217,029	(5,842)
Cost of materials and overheads	1,870,446	1,949,369	(78,923)
Total operating costs	**2,081,632**	**2,166,398**	**(84,766)**
Net profit/(loss) from commodity risk management	62	(332)	393
Gross operating profit	**545,403**	**484,583**	**60,820**
Amortisation, depreciation, provisions and impairment charges	266,306	263,327	2,979
Operating profit/(loss)	**279,098**	**221,256**	**57,842**
Finance (costs)/income	(65,528)	(91,143)	25,615
Profit/(loss) on investments	(2,506)	1,119	(3,625)
Profit/(loss) before tax	**211,063**	**131,232**	**79,831**
Income tax expense	97,646	68,048	29,597
Net profit/(loss) from continuing operations	**113,417**	**63,183**	**50,234**
Net profit/(loss) from discontinued operations	0	0	0
Net profit/(loss)	**113,417**	**63,183**	**50,234**
Net profit/(loss) attributable to non-controlling interests	*8,866*	*6,790*	*2,076*
Net profit/(loss) attributable to owners of the Parent	**104,551**	**56,393**	**48,158**

Amounts in the above statement (no, 2) for 2012 do NOT reflect the reclassifications applied in accordance with IFRS 5 in relation to Acea RSE's photovoltaic unit

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 30 SEPTEMBER 2013

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ACEA GROUP STATEMENT OF FINANCIAL POSITION	30 September 2013 (a)	31 December 2012 (restated) (b)	Increase/ (Decrease) (a) - (b)	% increase/ (decrease)
NON-CURRENT ASSETS AND LIABILITIES	**3,766,114**	**3,699,344**	**66,770**	**1,8%**
Property, plant and equipment and intangible assets	4,113,505	4,031,497	82,008	2,0%
Investments	17,026	21,130	(4,104)	(19,4%)
Other non-current assets	467,102	420,126	46,977	11,2%
Staff termination benefits and other defined-benefit obligations	(123,251)	(128,742)	5,492	(4,3%)
Provisions for liabilities and charges	(262,794)	(272,401)	9,607	(3,5%)
Other non-current liabilities	(445,474)	(372,266)	(73,208)	19,7%
NET WORKING CAPITAL	**184,914**	**112,195**	**72,719**	**64,8%**
Current receivables	1,494,551	1,477,207	17,344	1,2%
Inventories	43,761	41,983	1,778	4,2%
Other current assets	224,913	221,337	3,576	1,6%
Current payables	(1,167,637)	(1,267,161)	99,524	(7,9%)
Other current liabilities	(410,675)	(361,171)	(49,504)	13,7%
INVESTED CAPITAL	**3,951,028**	**3,811,539**	**139,489**	**3,7%**
NET DEBT	**(2,536,742)**	**(2,495,478)**	**(41,264)**	**1,7%**
Medium/long-term loans and receivables	35,273	32,959	2,313	7,0%
Medium/long-term borrowings	(2,527,582)	(2,211,609)	(315,973)	14,3%
Short-term loans and receivables	143,960	152,225	(8,265)	(5,4%)
Cash and cash equivalents	383,789	423,698	(39,909)	(9,4%)
Short-term borrowings	(572,181)	(892,751)	320,570	(35,9%)
Total equity	**(1,414,286)**	**(1,316,060)**	**(98,225)**	**7,5%**
BALANCE OF NET DEBT AND EQUITY	**(3,951,028)**	**(3,811,539)**	**(139,489)**	**3,7%**

ANALYSIS OF CONSOLIDATED NET DEBT AT 30 SEPTEMBER 2013

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	30 September 2013	31 December 2012	Increase/ (Decrease)
Non-current financial assets/(liabilities)	2,442	2,060	382
Intercompany non-current financial assets/(liabilities)	32,831	30,899	1,931
Non-current borrowings and financial liabilities	(2,527,582)	(2,211,609)	(315,973)
Net medium/long-term debt	**(2,492,309)**	**(2,178,650)**	**(313,659)**
Cash and cash equivalents and securities	383,863	423,771	(39,908)
Short-term bank borrowings	(483,580)	(753,850)	270,270
Current financial assets/(liabilities)	(26,755)	(56,898)	30,143
Intercompany current financial assets/(liabilities)	82,039	70,149	11,891
Net short-term debt	**(44,433)**	**(316,828)**	**272,395**
Total net debt	**(2,536,742)**	**(2,495,478)**	**(41,264)**

STATEMENT OF CHANGES IN EQUITY

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	Share capital	Legal reserve	Other reserves	Net profit/ (loss) for period	Total	Non-controlling interests	Total equity
Balance at 1 January 2012 (restated)	**1,098,899**	**165,088**	**(71,845)**	**46,735**	**1,238,877**	**77,184**	**1,316,060**
Net profit/(loss) in income statement				36,830	36,830	2,068	38,898
Other comprehensive income/(losses)				(1,491)	(1,491)	107	(1,383)
Total comprehensive income/(loss)	*0*	*0*	*0*	*35,339*	*35,339*	*2,175*	*37,515*
Appropriation of net profit/(loss) for 2011		78	46,657	(46,735)	0		0
Dividends paid					0	(880)	(880)
Change in basis of consolidation			91		91	(91)	0
Balance at 31 March 2013	**1,098,899**	**165,166**	**(25,097)**	**35,339**	**1,274,307**	**78,388**	**1,352,695**
Net profit/(loss) in income statement				33,789	33,789	4,335	38,124
Other comprehensive income/(losses)				6,044	6,044	418	6,463
Total comprehensive income/(loss)	*0*	*0*	*0*	*39,833*	*39,833*	*4,754*	*44,587*
Appropriation of net profit/(loss) for 2012		5,036	(5,036)		0		0
Dividends paid			(19,129)		(19,129)	(2,609)	(21,738)
Change in basis of consolidation					0		0
Balance at 30 June 2013	**1,098,899**	**170,202**	**(49,263)**	**75,173**	**1,295,011**	**80,533**	**1,375,544**
Net profit/(loss) in income statement				33,932	33,932	2,463	36,395
Other comprehensive income/(losses)				2,386	2,386	(51)	2,335
Total comprehensive income/(loss)	*0*	*0*	*0*	*36,318*	*36,318*	*2,412*	*38,731*
Appropriation of net profit/(loss) for 2012		342	(342)		0		0
Dividends paid					0		0
Change in basis of consolidation		12	172		184	(172)	11
Balance at 30 September 2013	**1,098,899**	**170,556**	**(49,433)**	**111,491**	**1,331,513**	**82,773**	**1,414,286**