



Investor Presentation

SEPTEMBER 2026



People for
sustainable
infrastructure

Agenda

- » **Acea: Infrastructural operator with low leverage**
- » **1H 2026 Results**
- » **FY 2025 Results**
- » **Evolving context**
- » **Q 28: Green Diligent Growth**
- » **Targets 2028**
- » **2023-28 Projections**
- » **Closing remarks**



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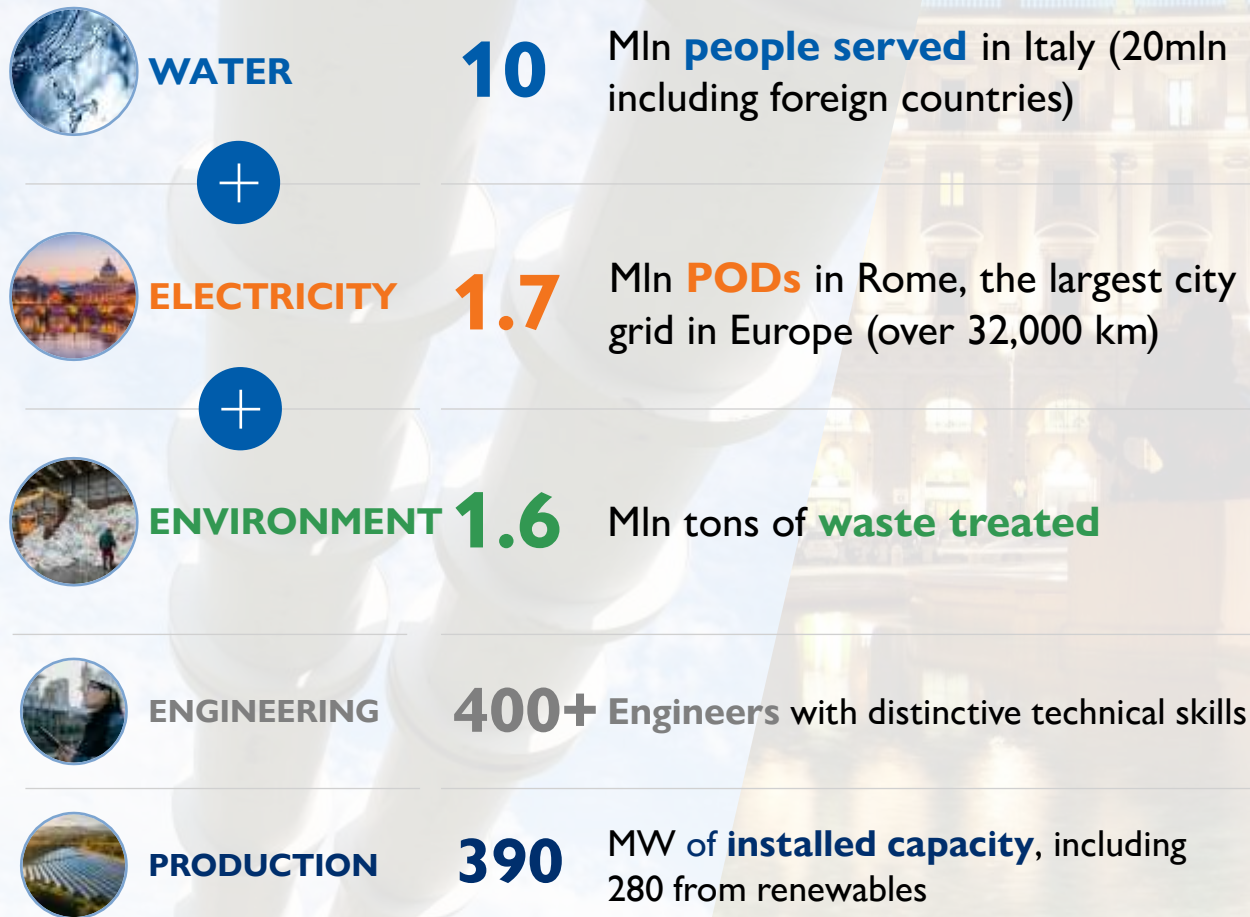
Acea: Infrastructural operator with low leverage



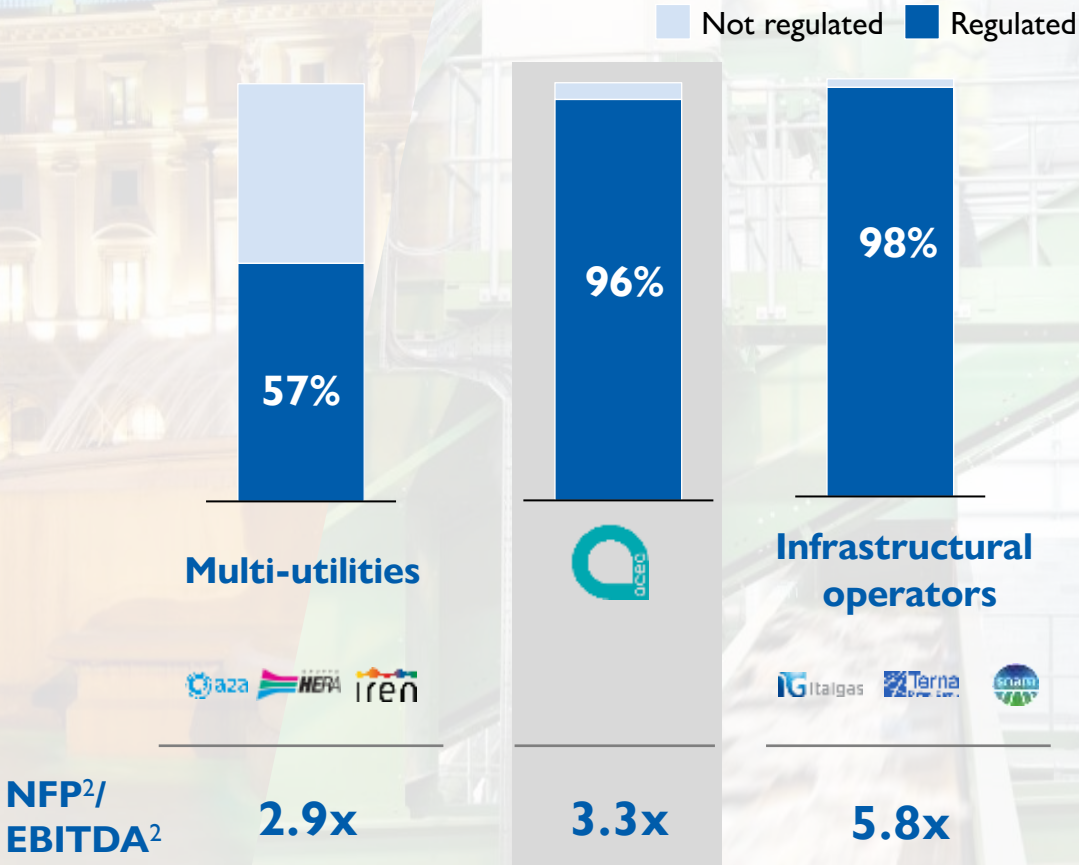
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ACEA: INFRASTRUCTURAL OPERATOR WITH LOW LEVERAGE

Key numbers, 2025



Regulated EBITDA¹, % of total



1 Includes, on top of the regulated businesses Water Italy and Grids, the Public Lighting and Environment businesses. For multi-utilities, it is assumed that 100% of the EBITDA from Waste is regulated, despite part of it is aimed at industrial customers. 2025 figures. | 2. NFP does not include hybrid bonds (Terna 1.85bn€, Snam 1bn€, A2A 0.75bn€, Iren 0.5bn€). 2025 figures.

1H 2026 Results

The background is a deep teal color with a complex network of glowing white and light blue lines. These lines form various geometric shapes, including triangles and polygons, some of which are larger and more prominent than others. The lines are interconnected, creating a sense of a global or digital network. There are also many small, bright white dots scattered throughout the background, some of which are part of the network structure and others that appear as standalone points of light.

REGULATORY AND MARKET ENVIRONMENT

WACC FOR REGULATED BUSINESSES SUBSTANTIALLY IN LINE WITH 2025

Regulation



WATER

Water WACC 2026

6.06% ▼ vs 6.13% in 2025

Tariff approvals under MTI-4 have been completed by local authorities, and ARERA has almost finalized the approval process for all Group operations. 2026–2029 tariff updates in progress.

GRIDS

Electric WACC 2026

5.6% — flattish vs 2025

Provisional reference tariff for 2026 published under Resolution 224/2026/R/eel on 26 June 2026.

Final 2024 reference tariff was published under Resolution 106/2026/R/eel on 2 April 2026.

ENVIRONMENT

Environment WACC 2026

6.1% ▼ vs 6.6% in 2025

2026–2029 tariff updates in progress.

Commodity prices and Inflation



Electricity Price (SNP) — 1H 2026

127€/MWh ▲ +7€ vs 1H 2025

Gas Price (PSV) — 1H 2026

44€/MWh ▲ +1€ vs 1H 2025

Consumer prices (NIC) — 1H 2026

+2.2% ▲ vs 1H 2025

Interest rates



Euribor 6M

2.4% ▲ vs 2.3% in 1H 2025

MidSwap 8Y

2.9% ▲ vs 2.4% in 1H 2025

On 11 June 2026, the **ECB raised the deposit facility rate to 2.25%**, reflecting a rebound in inflation driven by recent geopolitical developments. Consequently, interest rates are on an upward trend.

IMPROVING BUSINESS PERFORMANCE DRIVEN BY STRATEGIC INVESTMENTS AND OPERATIONAL EXCELLENCE

1H 2026 DELIVERY



Water

Award of the **tender** for the management of the **Integrated Water Service (IWS) in the Sannio area**.

Award of the **tender for the SAEP Djoué project** aimed at strengthening Brazzaville's water infrastructure.

Launch by **Aretusacque** of the Integrated Water Service (IWS) **management** in the Municipality of **Siracusa**



Electricity

Closing of the disposal to Eni Plenitude of 100% of the share capital of **ACEA Energia** and 50% of the share capital of Umbria Energy.



Other Business

Closing of the Aquanexa Group acquisition from Algebris Investments through a.Quantum.

Entrance into operation of a new 7 MW solar plant in the Province of Rome



People

Inclusion in the Top 20 of the **Top Employers Italy 2026** ranking, placing 18th.



Financial Strength

Placement of the first Italian public Blue Bond issuance, totaling €500m, with a 3.375% coupon and a 6-year maturity

Confirmation by Fitch of ACEA's 'BBB+' **rating** and Stable Outlook, with the **FFO/Net Debt threshold raised from 5.2x to 5.5x**.



ACEA Group

Establishment of the **ACEA Foundation**, with the primary mission of preserving and promoting the Company's historical, industrial and cultural heritage

Inclusion in the **Special Register of Historic Trademarks of National Interest**

Highlights 1H 2026¹

Revenues

+4% ▲

vs 1H 2025 pro-forma

EBITDA

+4% ▲

vs organic 1H 2025

95% regulated²

-2% ▼ (Δ perimeter M&A)

vs 1H 2025 pro-forma

Net profit

+16% ▲

vs organic 1H 2025

+101% ▲ (capital gain)

vs 1H 2025 reported

CAPEX in line

vs 1H 2025

91% regulated²

PFN/EBITDA LTM

3.64x

pro-forma⁴

EBITDA +4% IN LINE WITH FY GUIDANCE SIZEABLE NET PROFIT INCREASE

Pro-forma revenues were 1.6€bn of which approximately 1.2€bn related to regulated businesses, in line with the 1H 2025 pro-forma.

Organic pro-forma EBITDA³ at 719€m, +30€m (+4%) vs 1H 2025 driven by the growth in regulated activities.

Pro-forma EBITDA at 721€m down vs 1H 2025 (-14€m) mainly due to the change in the perimeter related to the 2025 asset rotation.

Organic Net income³ at 176€m, +24€m (+16%) vs 1H 2025 also thanks to the growth in operating results of the regulated businesses.

Net income at 454€m, +228€m (+101%) vs 1H 2025. The result benefited from the capital gain related to the disposal of ACEA Energia.

Capex net of public contributions to 570€m (in line vs 1H 2025). Including investments made with the support of **public grants, total capex** reached **663€m** (in line vs 1H 2025).

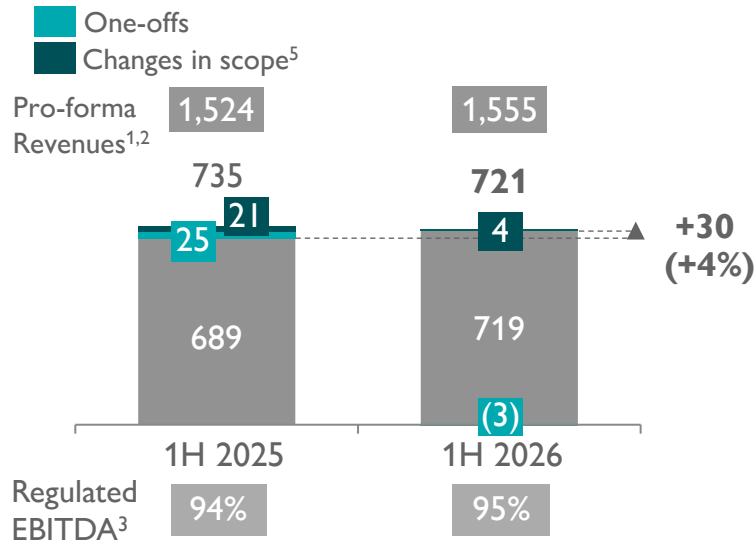
Operating free cashflow at -58€m. The achieved results confirm a solid financial structure with pro-forma Net Debt/EBITDA LTM to 3.64x.

1. In accordance with IFRS 5, Acea Energia is classified as a "discontinued operation" in 1H26 results as the divestment was completed on April 10, 2026. This classification entails, among the others, the synthetic consolidation of Acea Energia's income statement represented in a single separate item in Acea's consolidated income statement, "Profit/(loss) from discontinued operating activities". To provide a more meaningful analysis of the Acea Group's financial performance, Acea's pro forma consolidated income statements for the periods ended June 30 2026 and 2025 (the "Pro Forma Consolidated Statements") have been prepared. These statements simulate, using valuation criteria consistent with those adopted by the Company, the main economic effects of the Sale, restoring intercompany transactions with discontinued operations in order to obtain a representation of the results of continuing operations as if the discontinued operations had been deconsolidated. In particular, regarding the elimination of intercompany balances between continuing operations and discontinued operations, the following pro forma adjustments have been made: i) the income statement balances for the periods in question relating to transactions between Acea group companies and Acea Energia have been reinstated, as it is believed that these operations will continue even after the disposal (such balances, where applicable, have in fact been eliminated in the consolidation process). For 1H26, reported revenues and EBITDA reached 1.537 €m and 708 €m, respectively. Please note that, compared with June 2025, the disposal perimeter of ACEA Energia has been redefined (e.g., the regulated market has been excluded). As a result, the pro forma results for discontinued operations and, consequently, those for continuing operations differ from the figures published in the 1H25 Financial Report. | 2. Regulated businesses include, in addition to the regulated Water Italy and Networks businesses, Public Lighting and Environment. | 3. Excluding one-off items and perimeter changes. | 4. The LTM EBITDA pro-forma does not include the divested activities and is adjusted for Aquanexa acquisition on a 12-month basis. Further details are available in the following slide.

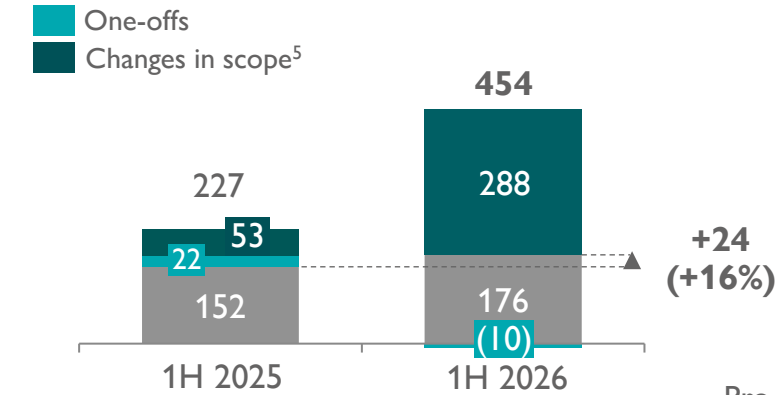
OVERVIEW OF 1H 2026 RESULTS

SOLID PERFORMANCE IN LINE WITH FY GUIDANCE, SIZEABLE NET PROFIT INCREASE

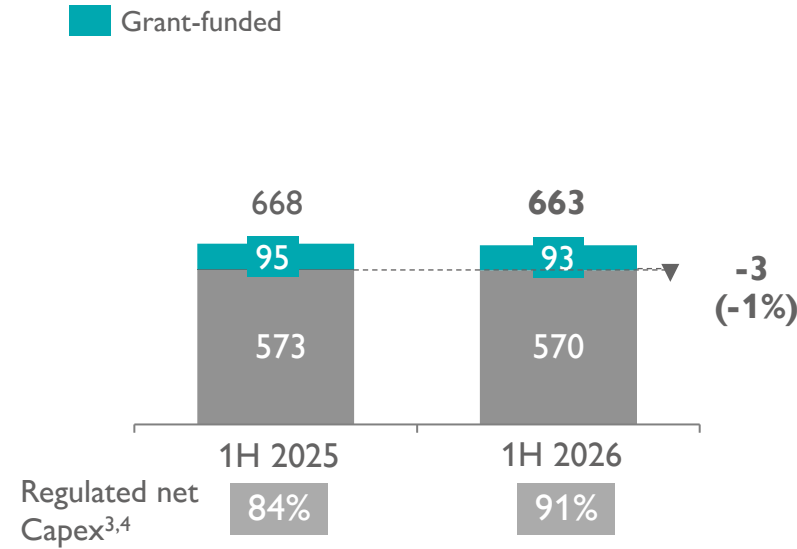
PRO-FORMA EBITDA¹, €m



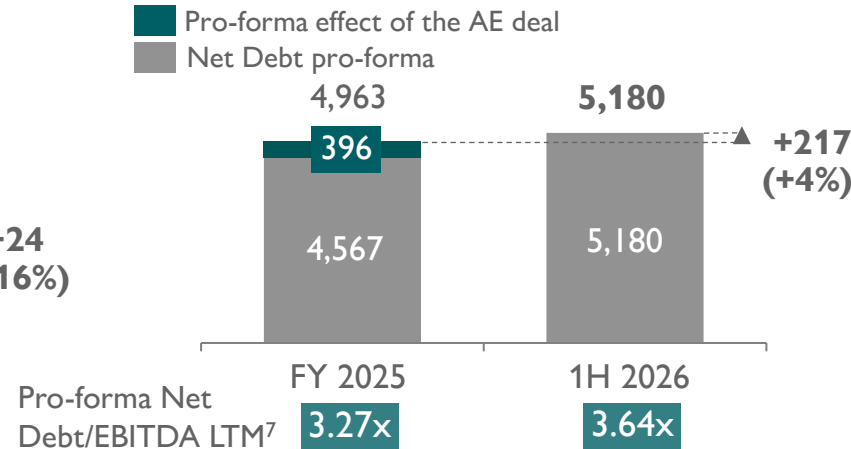
Net income, €m



CAPEX, €m



NET DEBT⁶, €m



REGULATED ACTIVITIES

REPRESENT approx. **95%** of consolidated EBITDA.

ORGANIC EBITDA INCREASED BY 4%, in line with FY guidance.

Pro-forma NET DEBT/EBITDA LTM to 3.64x, in line with FY guidance.

2026 Guidance⁸ confirmed:

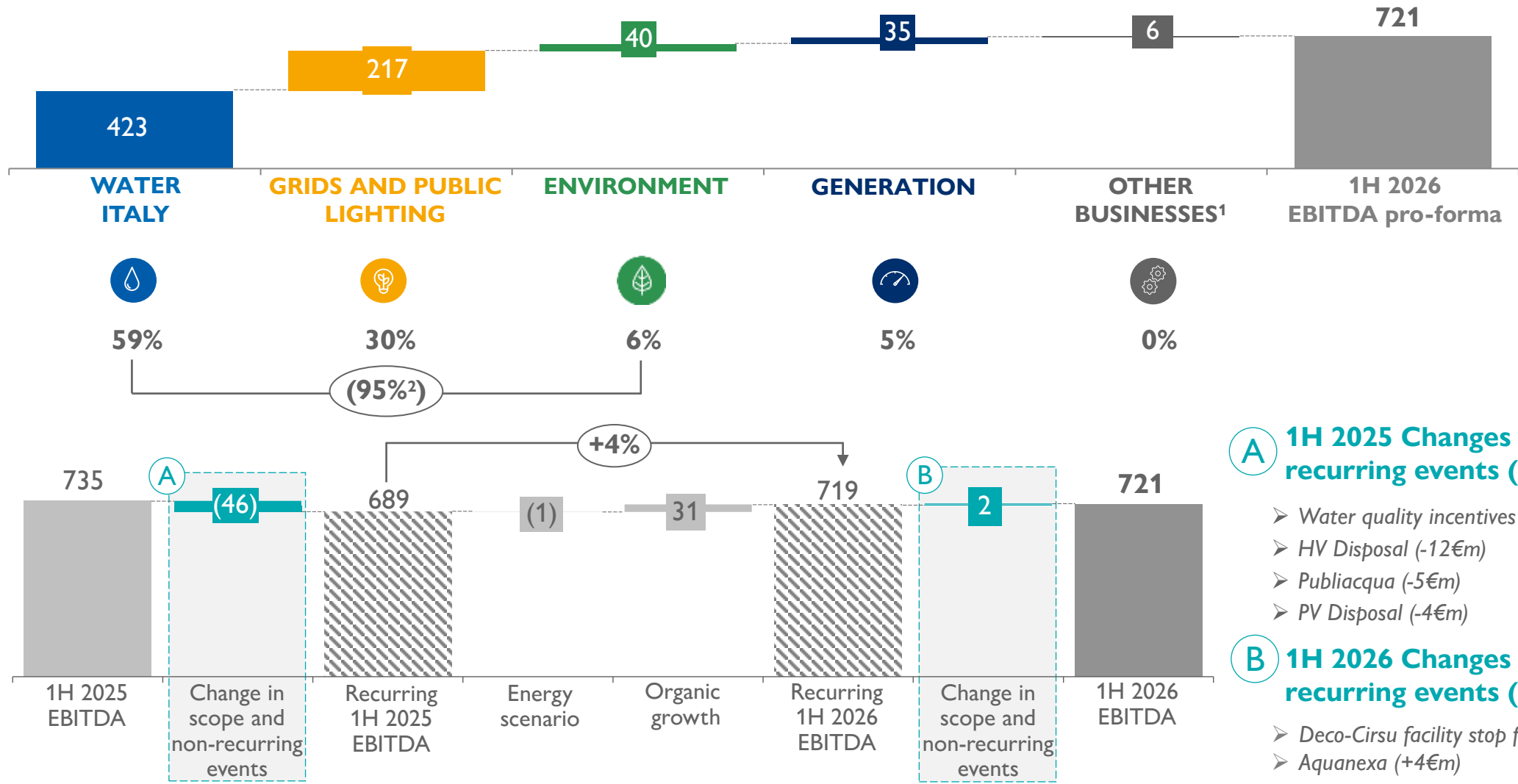
- ✓ **EBITDA** +3%/+5% vs 2025 restated⁹
- ✓ **Capex** ~1.5€bn (1.2€bn net of grants)
- ✓ **Net Debt/EBITDA: 3.5/3.6x**

1. Revenues and EBITDA do not include the results of ACEA Energia's scope subject to disposal (reclassified under Discontinued Operations). | 2. Revenues net of results of companies accounted at equity. For pro-forma results, see note in pag. 7. | 3. Includes, in addition to the Water Italy and Grids regulated businesses, the Public Lighting and Environment businesses. | 4. Percentage net of investments of the ACEA Energia perimeter subject to sale. | 5. EBITDA includes: (i) 1H2025 results of asset divested during 2025 (HV and PV) and Publicacqua; (ii) Aquanexa in 1H26. Net income includes: (i) 1H2025 results of asset divested during 2025 (HV and PV), Publicacqua and the result from discontinued operations related to the divested ACEA Energia business; (ii) 1H2026 includes the capital gain from the disposal of ACEA Energia, ACEA Energia's 1Q 2026 results (including discontinued operations income and the suspension of D&A), and Aquanexa's result. | 6. The AE perimeter subject to disposal is classified as discontinued operations in 2025. | 7. Pro-forma Net Debt considers in 2025 the effect of the collection of the proceeds for the disposal of ACEA Energia; LTM EBITDA includes the pro-forma figure excluding HV and the PV perimeter subject to disposal and is adjusted for Aquanexa acquisition effects on a 12 months basis. The reported Net Debt/EBITDA ratio is 3.49x for Dec. 2025 and 3.68x for June '26. | 8. 2026 guidance: it does not include, at the EBITDA and Capex level, the results of Acea Energia subject to disposal (closing in April 2026); it includes the contribution of Aquanexa (closing in April 2026). | 9. EBITDA 2025 restated 1,365€m.

1H 2026 EBITDA

EBITDA INCREASE DRIVEN BY ORGANIC GROWTH IN REGULATED ACTIVITIES

Pro-forma EBITDA, €m

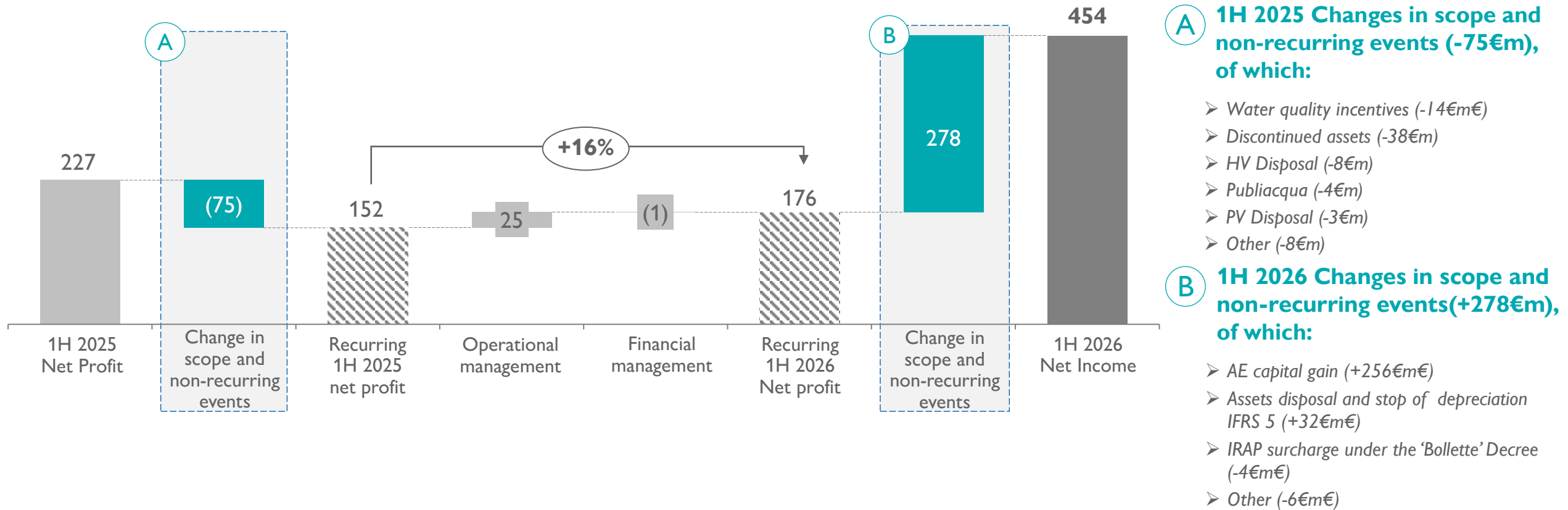


1. Overseas Water, Engineering & Infrastructure Projects, Corporate and Energy Management (includes ACEA Energia business lines not included in the scope of the sale). | 2. Includes, in addition to the regulated Water Italy and Networks businesses, Public Lighting and Environment.

1H 2026 NET INCOME

16% ORGANIC NET PROFIT GROWTH VS 1H 2025, OUTPACING EBITDA INCREASE

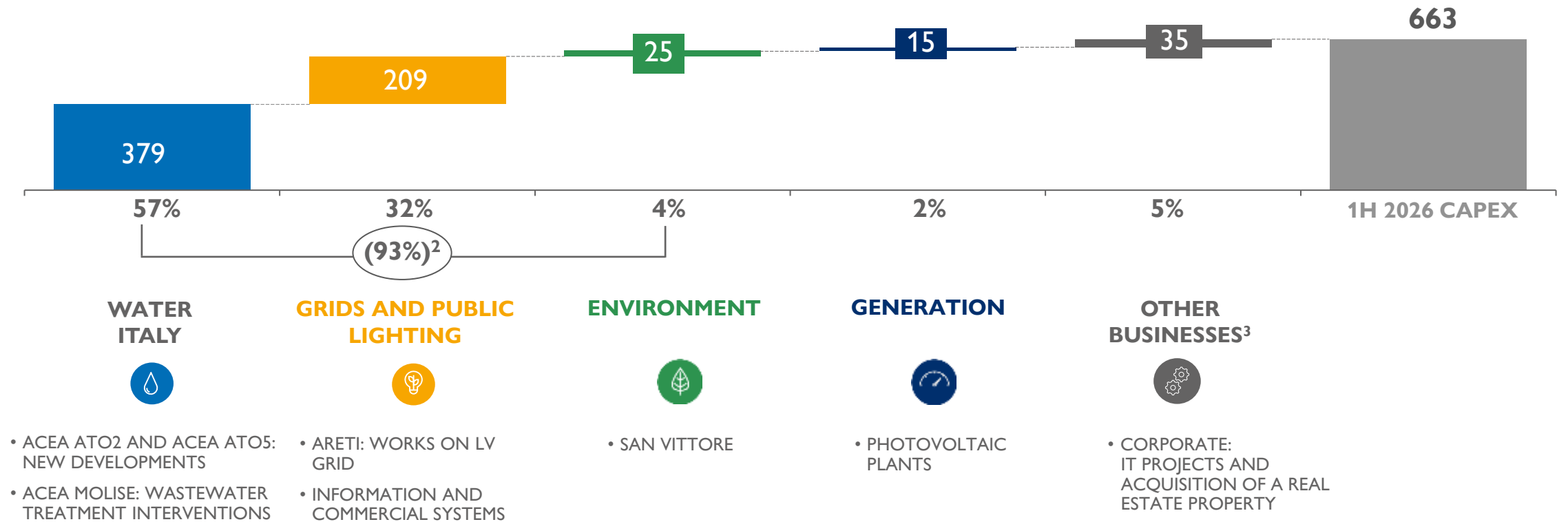
NET PROFIT, €m



1H 2026 CAPEX

NET CAPEX IN LINE WITH 2025, FOCUS ON REGULATED BUSINESSES

CAPEX¹, €m



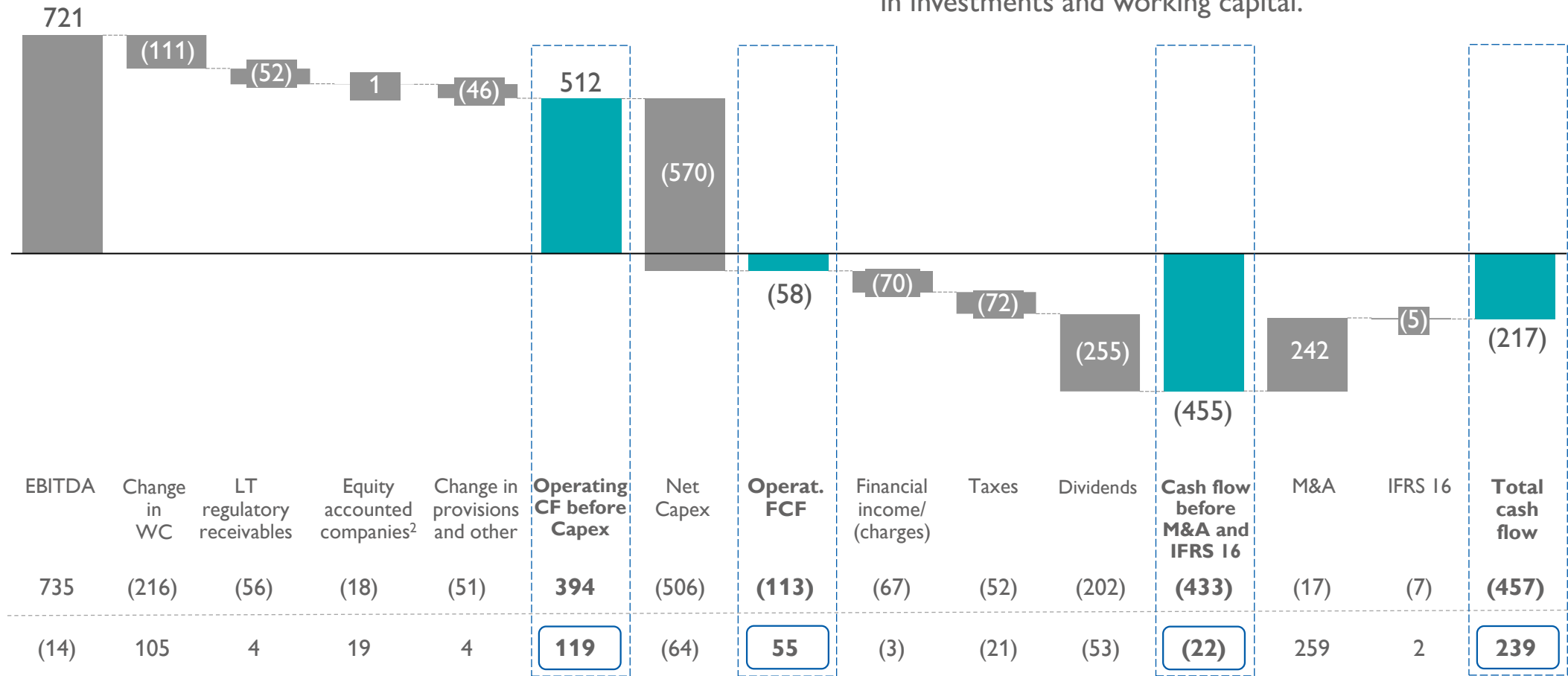
1H 2026 CASH FLOW

THE RESULTS CONFIRM A SOLID FINANCIAL STRUCTURE

CASH FLOW¹, €m

1H 2026

Operating FCF (-58€m) improving vs. both 1Q2026 and 1H2025, influenced, among other factors, by the trend in investments and working capital.



1H 2026 FINANCIAL STRUCTURE

PRO-FORMA NET DEBT/EBITDA LTM CONSISTENT WITH FY GUIDANCE

NET DEBT FY 2025-1H 2026 €m

	FY 25	1H 26	Δ 1H 26 vs DEC 25
NET DEBT	4,963	5,180	217
Long-term debt	4,925	4,230	
Short-term debt	736	1,501	
Cash and cash equivalents	(698)	(551)	

Leverage

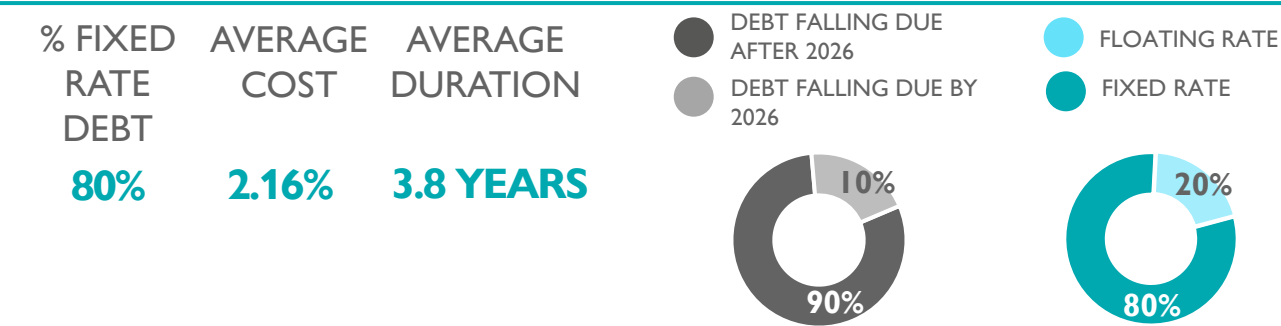
NET DEBT/EBITDA LTM PRO-FORMA ¹ 30/06/2026	NET DEBT/EBITDA PRO-FORMA ¹ 31/12/2025
3.64x (Guidance 3.5-3.6x)	3.27x

Rating

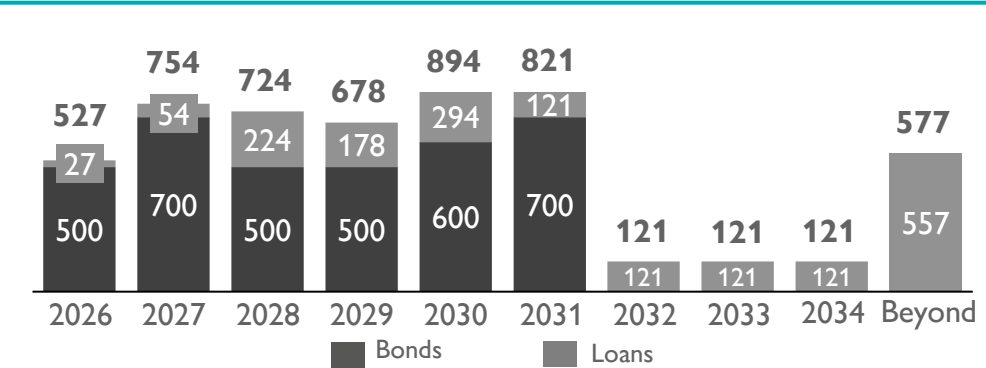
FitchRatings «BBB+»
Stable Outlook

MOODY'S «Baa1»
Stable Outlook

Debt structure (maturity and interest rates as at 30/6/2026)



Profile of main long-term maturities² €m



MARCH 2026

A new EIB financing of 190€m has been signed, relating to areti investments (not yet disbursed)

MARCH 2026

Extension of the 300€m committed RCF banking facility signed through 31 July 2029

JUNE 2026

Disbursement of the 55€m EIB loan, backed by SACE and signed in February 2025, related to investments in the networks business

JUNE 2026

Signed a new 100€m three-year committed revolving credit facility

JUNE 2026

Successful placement of ACEA's first 500€m Blue Bond, with a 6-year maturity, a 3.375% coupon and settlement on 2 July 2026.

1. For the definition of pro-forma data, please refer to slide 7. | 2. Maturities refer to Acea S.p.A.

SUSTAINABILITY RATING



"EE+"



"A"



21.2
(medium risk)



B -
(status PRIME)



"B"
Management



"Leader ESG
Identity"

FY 2025 Results

The background is a deep teal color with a complex network of glowing white and light blue lines. These lines connect various points, some of which are small, bright, out-of-focus circles. In the lower half, there are two prominent, wireframe-like geometric shapes: a large, teardrop-shaped polyhedron on the left and a more rounded, bowl-like structure on the right. The overall effect is one of digital connectivity and modern technology.

FY 2025 RESULTS

OVERDELIVERY

	Guidance 2025	FY 2025 reported results
EBITDA Pro-forma	+8%/+10% vs 2024 restated	1,420€ +10%vs 2024 restated ¹
NET DEBT/EBITDA pro-forma ²	3.4/3.5x	~3.3x
Capex:		
• Including subsidies	1.6bn€	1.5bn€
• Net of subsidies	1.2bn€	1.2bn€

RECORD RESULTS IN 2025

EBITDA AT THE UPPER END OF THE GUIDANCE. A significant growth of all economic indicators continues, outperforming the targets of the Industrial Plan

SOLID FINANCIAL STRUCTURE, with Net Debt/EBITDA improving vs guidance

CAPEX net of subsidies broadly in line with guidance



1. The 2024 restated EBITDA is calculated by adjusting the restated figure provided at the time of the 2025 guidance release in March 2025, i.e. 1,428 mln€, for the contribution of ACEA Energia (154 mln€; this amount differs from the figure disclosed at the release of the 9M2025 results due to the change of disposal perimeter) and adding the contribution of the High Voltage business for the first nine months of 2024 (17 mln€).| 2. Includes the cash-in related to the disposal of ACEA Energia

2025 DIVIDENDS

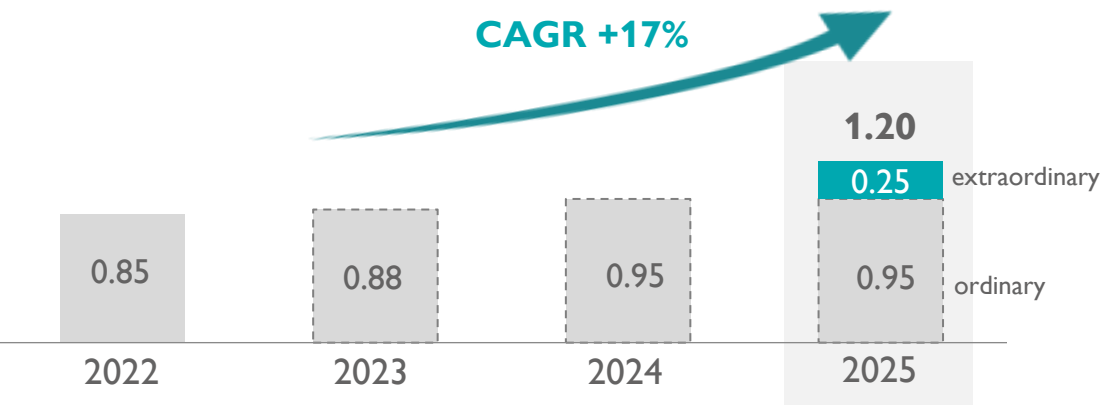
ACCELERATION IN SHAREHOLDER VALUE CREATION

DPS TREND (€)

INDUSTRIAL PLAN-BASED DIVIDEND POLICY



DIVIDEND POLICY AS IMPLEMENTED¹



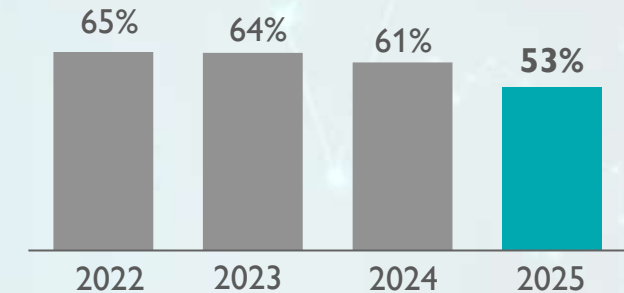
DIVIDENDI POLICY
Industrial Plan 2024-2028:
+4%/y vs 2023

IMPLEMENTED DIVIDEND POLICY:

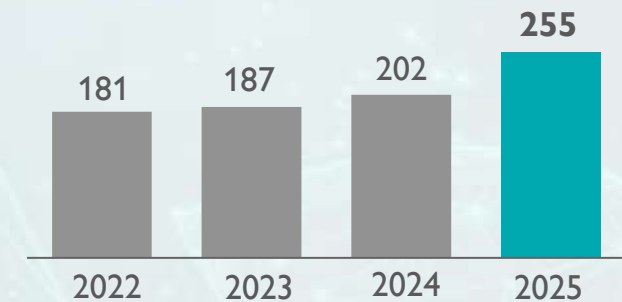
- DPS 2024: 0.95€+8% vs 2023 (+0.04€/share vs Industrial Plan expected growth)
- **DPS 2025: 1.20€ +26% vs 2024** (+0.25€/share vs Industrial Plan expected growth)

THE 2025 DIVIDEND YIELD IS EQUAL TO 5%³

PAYOUT² 2025 (%)



DISTRIBUTED DIVIDENDS (mln€)



1. The 2025 dividend will be proposed by the Board of Directors to the Shareholders' Meeting scheduled for 3 June 2026 as a first call and for 4 June 2026, second call. | 2. Calculated on consolidated net income after minorities | 3. Based on March 11, 2026 price

PERFORMANCE AT HISTORICAL HIGHS AND STRONG FOCUS ON REGULATED INFRASTRUCTURE

		From (2022)...	... to (2025)	
Key Results 	EBITDA	1.22B€ (87% regulated ¹)	1.42B€ (96% regulated ¹)	» Focus on regulated infrastructure
	Net profit	280M€	481M€	» Operational excellence
	Capex	1.05B€	1.53B€	» Acceleration in infrastructure investments
	Market Cap	2.4B€	5.6B€ (Feb. '26)	» +176% TSR between Set '22 and Feb '26 ²
Financial Solidity 	NFP/EBITDA	3.4x	3.3x	» Widely within the rating agencies range ³
	Moody's	Baa2	Baa1	» Focus on financial solidity
	Fitch - outlook	«negative»	«stable»	» with a «BBB+» rating



1. 2022 EBITDA adjusted to exclude the scope of Acea Energia subject to the sale to Plenitude, and the EBITDA of Acquedotto del Fiora, in line with the 2025 figure. Regulated perimeter includes, in addition to the regulated Water Italy and Networks businesses, Public Lighting and Environment, plus a.cities and aquantum activities. Considering the percentages of regulated EBITDA from the pro forma financial statements (i.e., excluding in 2025 Acea Energia reclassified as a discontinued operation). | 2. Performance calculated over the period 23/09/2022–23/02/2026. | 3. Pro-forma figure calculated (i) excluding the 2025 EBITDA of Acea Energia, the High Voltage business and the perimeter sold to Equitix, and (ii) including the future proceeds from the sale of Acea Energia to Plenitude and (iii) considering the costs for early retirement below EBITDA.

PERFORMANCE OF BUSINESSES: GROWTH DRIVEN BY STRATEGIC INVESTMENTS AND OPERATIONAL EXCELLENCE



Water

EBITDA '25 | 820 mln€ +23% vs '22

Capex '25 | 891 mln€ + 46% vs '22. Major infrastructure projects restarted, including the **Peschiera Aqueduct doubling**

Tariffs | 100% tariff approvals, +2 p.p. average tariff increase

New concessions | 100% of new SII tenders awarded, +870k inhabitants served¹

ATO2 Concession | Possible extension of the deadline by up to 10 years from the current 2032 (2026 Budget Law)



Grids and public lighting

EBITDA Grids '25 | 449 mln€ +27% vs '22

Capex Grids '25 | 385mln€ +43% vs '22

Divestments | High Voltage grid (Areti) + Acea Energia

Efficiencies | Increased commercial and technical quality, backlog reduction, insourcing of activities



Environment

EBITDA '25 | 87 mln€ +37% vs '21²

Capex '25 | 116mln€ +152% vs '22

WTE | construction works started for S. Palomba (600kton/y capacity) and works in progress for San Vittore IV Line

Waste chain | Start of investments to relaunch waste selection and recycling

Efficiencies | Robotics and automation introduced at plants



Other Businesses

Generation | divestment of photovoltaic plants & revised JV with Equitix

Engineering | +84% activities managed by Acea Infrastructure versus 2022

Mattei Plan | Awarded tender for the project aimed at strengthening the water infrastructure of Brazzaville (Congo)

Aquanexa acquisition | Strengthening water leadership and expanding presence

Completed Asset Rotation strategy, consolidating the role as regulated and vertically integrated infrastructure operator, with a stronger financial profile to support additional capex



1. Acquisition of concessions for the management of the Integrated Water Service (SII) of Rivieraacqua and Aretusacque, and submission of the sole bid for the SII tender of the Sannita District.
2. 2022 EBITDA of 102 mln€, not meaningful for comparison with 2025 due to the energy scenario and the compost market conditions.

PEOPLE, SYSTEMS AND PROCESSES AT THE CORE OF CORPORATE GROWTH



People

Top employer

Entered for the first time in the Italian **Top 20 of Top Employers**

Talent development

Corporate Master with Luiss Business School and Talent Program for **84 people**

Generational turnover

~365 exits and **300 hires under 30** in 2023–2025



Systems

New Technologies

Launched **a.Quantum** and tested **AI use cases** with **12** technology partners

Robotics

Agreement with the **Italian Institute of Technology** to establish the **Joint Lab**

Cybersecurity

Digital Resilience Plan and **alignment with NIS2¹ requirements**



Processes

Services Center

Established **A.Evolution** to **centralize services** and optimize processes

Sustainability

Defined the Group **Energy Transition Plan**

Credit

New credit management process: **+26% collections 2025 vs 2022**



Identity

Brand Identity

New logo and redesign of the entire **digital ecosystem**

REGULATORY AND MARKET CONTEXT

THE GROUP CONFIRMS ITS POSITION AMONG THE TOP PERFORMERS IN ITALY FOR WATER SERVICE (SII) QUALITY BASED ON ARERA INDICATORS

Regulation



- **Water:** quality **bonuses** (technical + contractual) for 2022–2023 recognized by **ARERA: >36mln€**, of which **22mln€ for fully consolidated companies**¹.
MTI-4 tariff approvals from territorial authorities completed in 2024, **ARERA** approvals ongoing.
WACC 6.13% (MTI-4 update²: **WACC 6.06%** for the two-year period '26 –'27).
- **Grids:** 2025 provisional tariff published in May 2025, **WACC 5.6%**, **RAB revaluation** parameter updated adopting **Italian IPCA index** (1.1% for 2025).
Instance on **network leakages** accepted in July.
No activation of the 2026 return-on-capital trigger³.

Commodity Prices and inflation



- Electricity Price (**SNP**) **2025 116€/MWh** (ca. +7€/MWh vs 2024).
- Gas Price (**PSV**) **2025 39€/MWh** (+3€/MWh vs 2024).
- **Consumer prices grew +1.5%** on average in 2025⁴.

Interest rates⁵



Average rates observed in 2025:

- Euribor 6M **2.2%** vs 3.5% in 2024
- MidSwap 8Y **2.5%** vs 2.6% in 2024

ECB executed **four 25bps cuts** during 2025.

HIGHLIGHTS FY 2025¹

Revenues pro-forma **+3%** vs. 2024

EBITDA pro-forma **+8%** vs. 2024
excl. one-offs and changes in scope

Regulated²EBITDA 96%

Net income +15% vs. 2024
excl. one-offs

CAPEX +5% vs. 2024
excl. public grants

Regulated²CAPEX 94%

Net Debt/EBITDA
pro-forma⁴ **3.28x**

RECORD RESULTS IN 2025 REGULATED EBITDA REACHES 96% OF GROUP EBITDA

Pro-forma revenues amounted to 3.0bn€, of which approximately 2.6bn€ related to regulated businesses. Pro-forma revenues from regulated businesses grew by +7% vs 2024, mainly driven by the capex carried out in previous years and by tariff approvals.

Pro-forma EBITDA to 1,420mln€, +91mln€ (+7%) vs 2024 driven by organic growth and water service quality bonuses (~25mln€).

Organic pro-forma EBITDA³ to 1,400mln€, +108mln€ (+8%) vs 2024 mainly driven by growth in Regulated Activities and Generation.

Net income at all-time highs, both organic and reported.

Net income to 481mln€, +149mln€ (+45%) vs 2024.

Organic Net income³ to 376mln€, +49mln€ (+15%) vs 2024 mirroring the dynamics recorded at the operational level.

Capex net of public contributions to 1,240mln€ (+5%).

Total capex including contributions: 1,531mln€ (+6%).

Operating free cashflow 2025 positive to **206mln€**. FY25 results supported a solid financial structure with **Net Debt/EBITDA pro-forma to ~3.3x**.

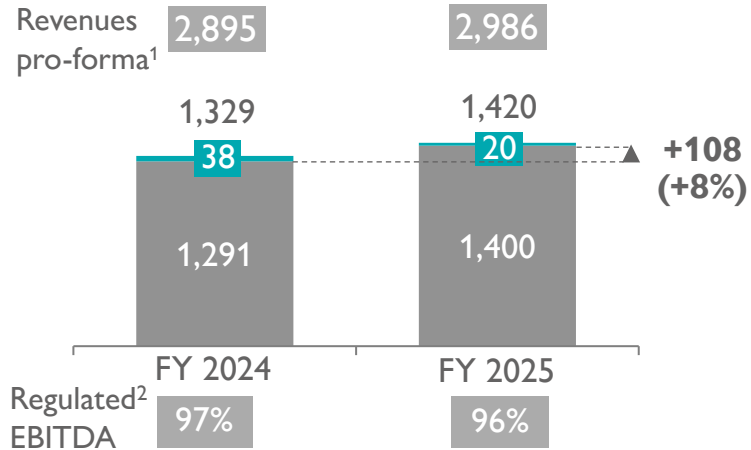
1. In accordance with IFRS 5, Acea Energia is classified as a "discontinued operation" as it is expected to be disposed of within the first half of 2026. This classification entails, among the others, the synthetic consolidation of Acea Energia's income statement represented in a single separate item in Acea's consolidated income statement, "Net Result from Discontinued Operations". To provide a more meaningful analysis of the Acea Group's financial performance, Acea's pro forma consolidated income statements for the periods ended December 31, 2025, and 2024 (the "Pro Forma Consolidated Statements") have been prepared. These statements simulate, using valuation criteria consistent with those adopted by the Company, the main economic effects of the Sale, restoring, with the sole exception of dividends, intercompany transactions with discontinued operations in order to obtain a representation of the results of continuing operations as if the discontinued operations had been deconsolidated, as well as to simulate the consolidation of Acquedotto del Fiora at equity in 2024. In particular, in line with the IFRIC's discussion regarding the elimination of intercompany balances between continuing operations and discontinued operations, the following pro forma adjustments have been made: 1) the income statement balances for the periods in question relating to transactions between Acea group companies and Acea Energia have been reinstated, as it is believed that these operations will continue even after the disposal (such balances, where applicable, have in fact been eliminated in the consolidation process) and 2) the accounting for Acquedotto del Fiora using the equity method has been adopted starting from 1 January 2024. 3) Costs related to early retirement incentive plans have been reclassified in 'Depreciation and Provisions', rather than recorded under labour cost as in the reported figures. For 2025, reported revenues and EBITDA reached 2,899 mln€ and 1,462 mln€, respectively. | 2. Regulated businesses include, in addition to the regulated Water Italy and Networks businesses, Public Lighting and Environment plus a.cities and aquantum activities. | 3. Excluding one-off items and perimeter changes. | 4. The pro-forma Net Debt/EBITDA ratio considers the effect of the future proceeds from the disposal of the Commercial Business while not includes HV related EBITDA; further details are available in the following slide.

FY 2025 RESULTS OVERVIEW

ORGANIC EBITDA GROWTH +8% AND NET DEBT/EBITDA RATIO BETTER THAN GUIDED

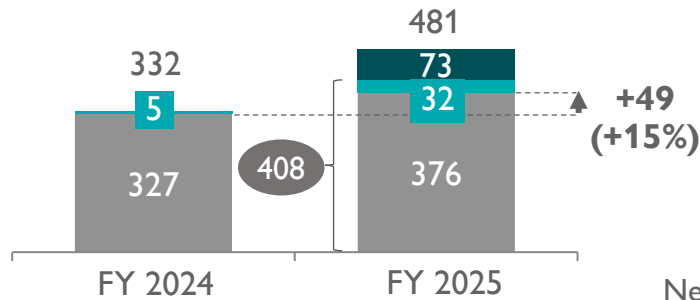
PRO-FORMA EBITDA¹, mln€

One-offs and changes in scope



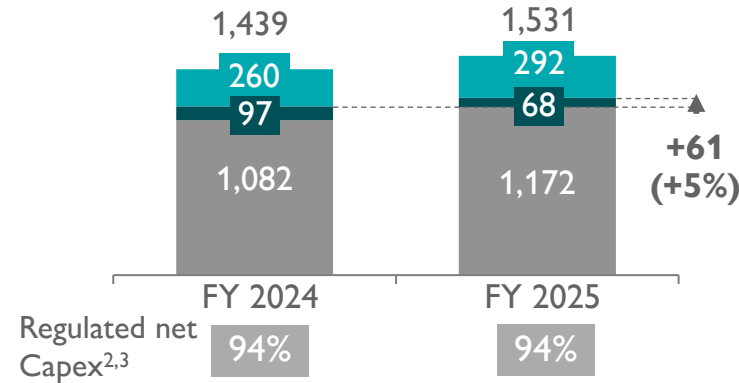
Net income, mln€

Capital gain, depreciation stop, provisions and other
Non-recurring events



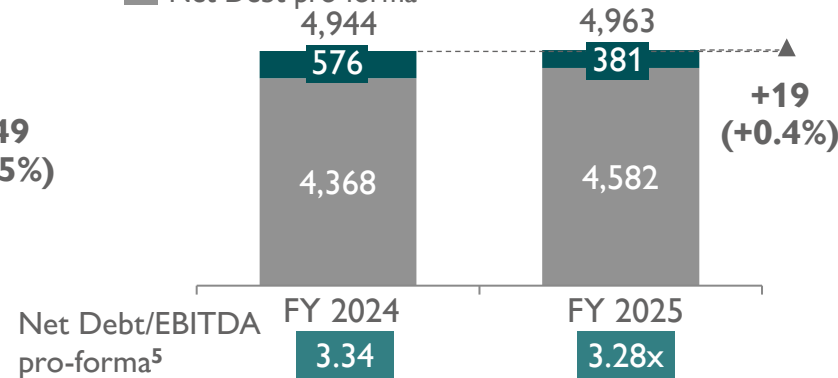
CAPEX, mln€

Grant-funded
Capex related to the divested business (discontinued operations), and to AdF for 2024



NET DEBT⁴, mln€

Cash-in related to the sale of HV (for 2024) + future cash-in related to the sale of AE
Net Debt pro-forma



Strengthening ACEA's positioning as an infrastructure operator, with regulated activities representing approx. **96% of recurring consolidated EBITDA** and **94% of Net Capex**

Strong growth in Net Profit, driven by operating performance

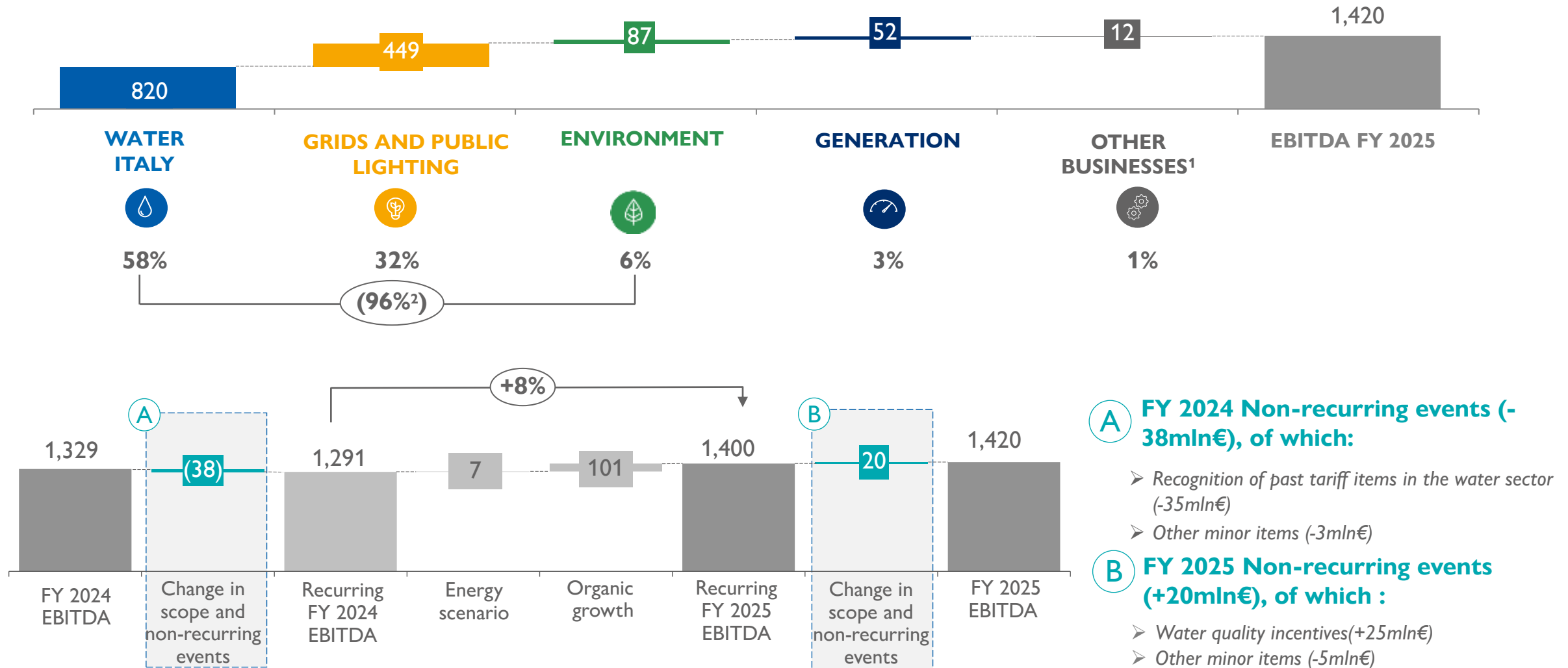
NET DEBT/EBITDA ratio better than guided

1. Revenues and EBITDA do not include the results of ACEA Energia's scope subject to disposal (reclassified under Discontinued Operations). Revenues are net of the results of equity-consolidated companies. For pro-forma results, see note on page 22. | 2. Includes, in addition to the regulated Water Italy and Networks businesses, Public Lighting and Environment plus a.cities and quantum activities. | 3. Percentage net of the ACEA Energia perimeter subject to disposal and, in 2024, of AdF investments. | 4. Net Debt does not include the net financial debt of Umbria Energy, represented under "Discontinued Operations". | 5. Pro-forma Net Debt considers: (i) the effect of the future collection of the proceeds for the disposal of ACEA Energia (based on the enterprise value offered in the binding offer of 448mln€, the recognized net cash of 116 mln€ plus dividends paid and cash variations occurred in 2025 and Net Debt reclassified under discontinued operations); (ii) for 2024, the proceeds from the disposal of High Voltage to Terna for 227mln€ (excluding the ARERA premium, which will be collected in 2026 and the price adjustment for capex and NWC) and equity consolidation of AdF from January 1st; EBITDA assumes the pro-forma value net of HV and Photovoltaic perimeter related to the divested businesses. The reported Net Debt/EBITDA ratio is 3.72x for Dec. 2024 and 3.49x for 2025.

FY 2025 EBITDA

EBITDA SIGNIFICANTLY INCREASING, DRIVEN BY GROWTH IN REGULATED ACTIVITIES

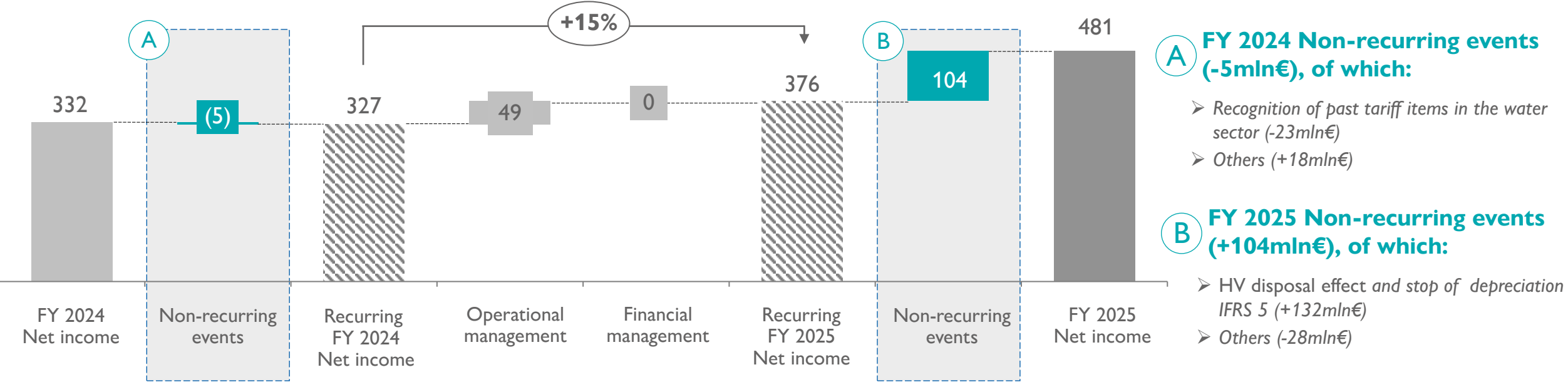
EBITDA, mln€



FY 2025 Net income

THE STRENGTH OF OPERATING PERFORMANCE SUPPORTS NET PROFIT GROWTH (+15% ORGANIC)

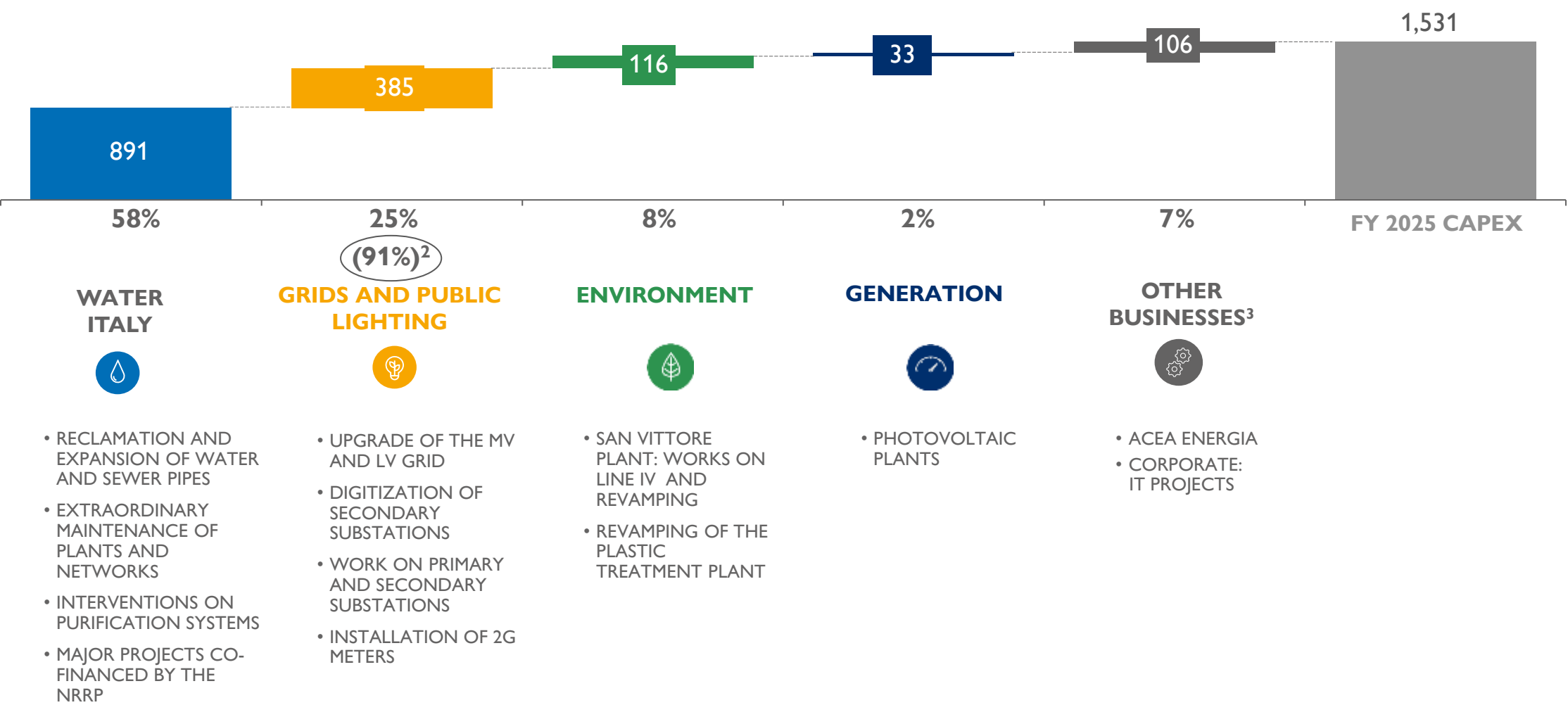
Net income, mln€



FY 2025 CAPEX

ONGOING DEVELOPMENT, VALORISATION AND STRENGTHENING OF ASSET RESILIENCE

CAPEX¹, mln€



1. Gross of grant-funded capex equal to 292mln€ | 2. Includes, in addition to the regulated Water Italy and Networks businesses, Public Lighting and Environment plus a.cities and aquantum activities.
3. Overseas Water, Engineering & Infrastructure Projects, Corporate and ACEA Energia.

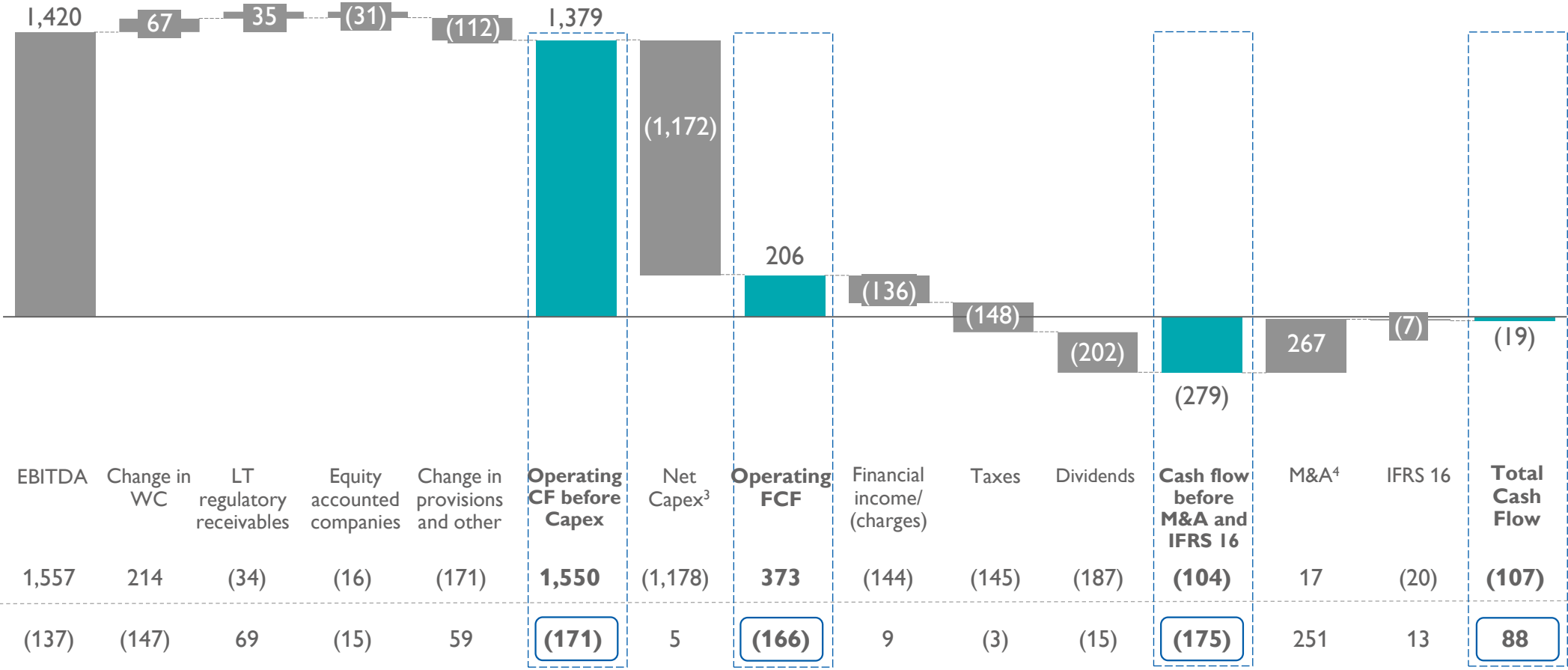
FY 2025 CASH FLOW

IMPROVED VS GUIDANCE

CASH FLOW, mln€

FY 2025¹

Improved Operating FCF (+206mln€) thanks to operational performance and optimization of working capital



1. Does not include cash flows from the ACEA Energia perimeter reclassified to discontinued activities. | 2. 2024 Cash Flow includes the ACEA Energia perimeter reclassified to discontinued operations in 2025. | 3. It does not include capex related to the perimeter subject to disposal. | 4. It includes the proceed from the sale of the High Voltage grid to Terna (227mln€).

FY 2025 FINANCIAL STRUCTURE

NET DEBT DEC 2024-DEC 2025 mln€

	DEC 24	DEC 25	Δ DEC 25 vs DEC 24
Pro-forma NET DEBT ¹	4,368	4,582	214
Long-term debt	4,970	4,926	
Short-term debt	499	667	
Pro-forma Cash and cash equivalents ¹	(1,101)	(1,011)	

Leverage

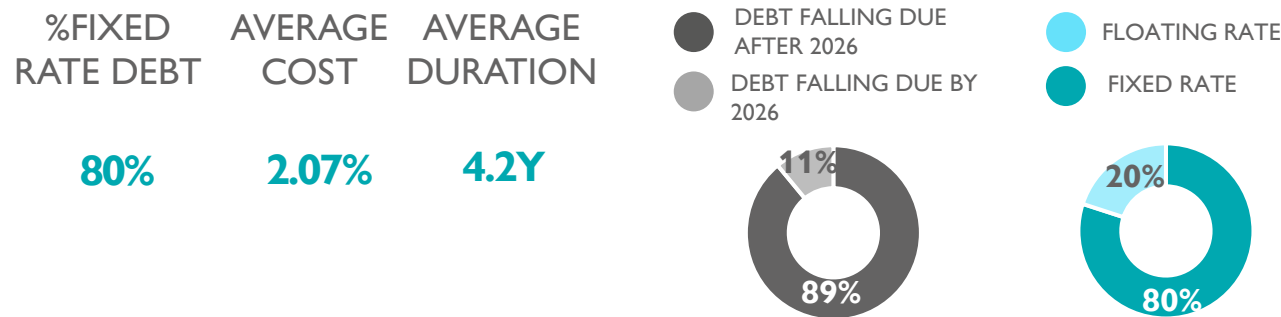
NET DEBT/EBITDA PRO-FORMA ¹ 31/12/2025	NET DEBT/EBITDA PRO-FORMA ¹ 31/12/2024
3.28x (Guidance 3.4-3.5x)	3.34x

Rating

FitchRatings «BBB+»
Stable Outlook

MOODY'S «Baa1»
Stable Outlook

Debt structure (maturity and interest rates as at 31/12/2025)



FEBRUARY 2025

- Drawing on a 500mln€ ceiling granted by the EIB for areti investments, two new loans were signed for a total of 180mln€, of which a direct loan of 125mln€ (disbursed in 1Q 2025) and a guaranteed loan of 55mln€ by SACE (not disbursed).
- The Yen 20bn private bond issued in March 2010 was repaid at its natural maturity.

JULY 2025

On 16 July 2025, Acea established a new EMTN (Euro Medium Term Notes) Programme worth 5bn€, listed on the electronic bond Market (MOT) of Borsa Italiana and approved by the National Commission for Companies and the Stock Exchange (CONSOB).

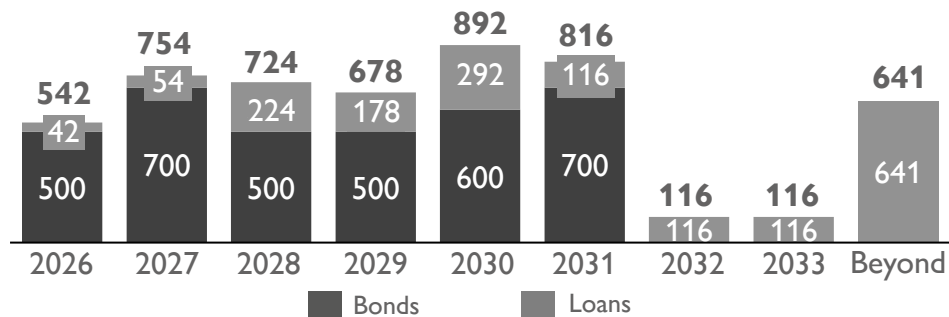
AUGUST – SEPTEMBER 2025

Two new loans have been signed and disbursed by the EIB for a total of 150mln€, including a 60mln€ loan for investments of areti and a 90mln€ loan for investments of ACEA Ato2.

JULY – SEPTEMBER 2025

- During 3Q 2025, three bilateral banking lines were subscribed and disbursed for a total of 350mln€.
- 300mln€ green bond repaid at maturity.

Profile of main long-term maturities² mln€



1. For the definition of pro-forma data, please refer to slide 22. | 2. Maturities refer to Acea S.p.A.

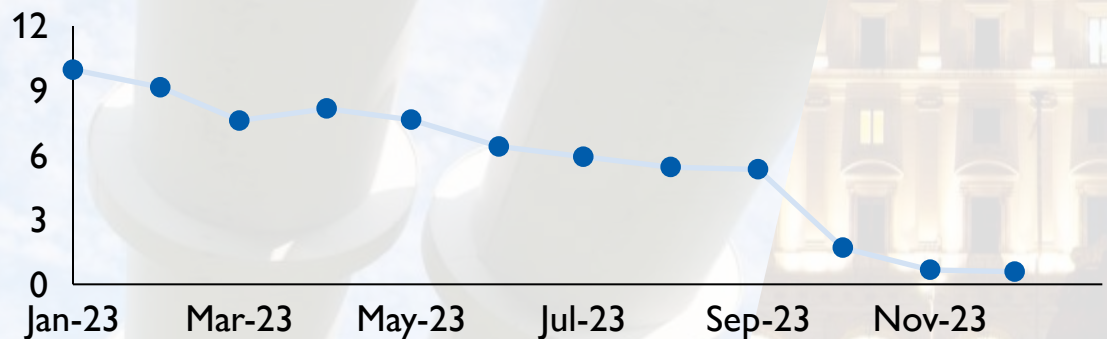
Evolving context



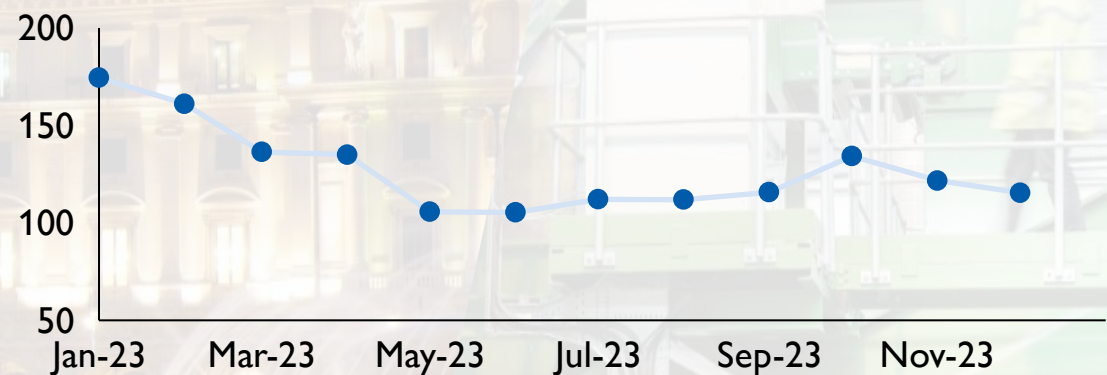
People for
sustainable
infrastructure

Volatile macroeconomic context, new regulatory scenario for Water and Grids

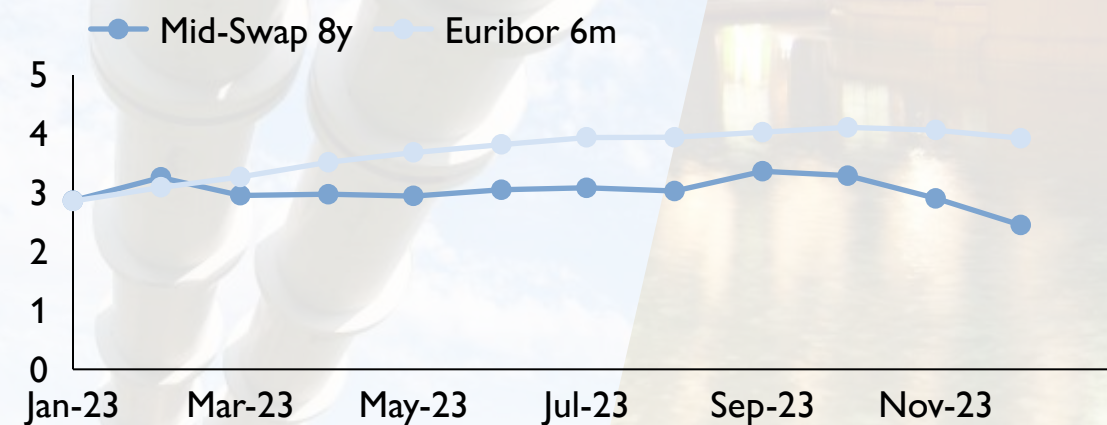
Inflation¹, %



NSP², €/MWh



Interest rates³, %

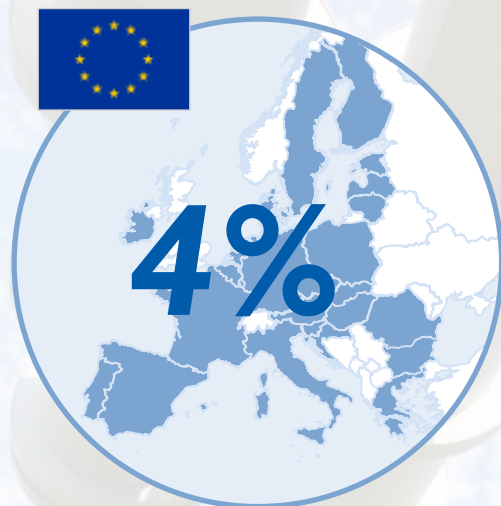


Regulatory scenario

Areas	Indicators	2022	2023
WATER Italy	WACC	4.8%	4.8%
	Deflator	0.4%	3.4%
GRIDS	WACC	5.2%	5.2%
	Deflator	0.4%	2.6%

1. Istat Consumer Price Index for the whole community | 2. GME, National Single Price (average annual purchase price) | 3. Source: Bloomberg

Europe: significant green investments planned...



of European GDP per year in green investments by 2030

... particularly in Acea's businesses

Projected investments until 2030



WATER

Infrastructure

600 bn€



ELECTRICITY

Grids resilience

400 bn€



ENVIRONMENT

Circular Economy

200 bn€



The delivery of investments requires a deep understanding of a rapidly evolving context

1

“Trilemma” of the energy transition



3

Availability of natural and financial resources

2

Skills and New Technologies



1 "Trilemma" of the energy transition:

Need for operators to ensure availability and quality of resources while meeting sustainability criteria

Perimeter Europe, in 2030



Availability

Quality

Sustainability



WATER

~70%

southern European population subject to seasonal water stress

+70 mln

new individuals with access to clean water

~7 bn m³

potentially reusable wastewater in Europe



ELECTRICITY

~450 GW

green capacity to be installed to meet decarbonization target

-60%

power outages thanks to smart grids

-55%

CO₂ emissions from electricity production



ENVIRONMENT

+330

potential additional WtE facilities in Europe

~60%

of recycling over municipal waste in Europe (vs. 48%)

+22 mln

of people potentially heated by heat produced by WtE

2 Capabilities and New Technologies

New technologies affect asset management, workforce, and customer relations

New capabilities required by the labor market



Engineering and delivery

(gap of ~500k technicians¹ in Europe by 2028)



STEM capabilities (Science, Technology, Engineering, Mathematics)



End-to-end **customer relationship** management

New Technologies



Digitization: digital twin of network assets, **automation** of back-office processes and **digitization of customer experience**



Artificial Intelligence: predictive maintenance, **automatic** field force **dispatching** and **chatbots** for customer support



Robotics: drones for network monitoring, **robots** for waste separation, **exoskeletons** for construction support



1. Includes engineers/designers, skilled workers/technicians, field workers

3 Availability of natural and financial resources

Scarcity and increase in the costs of production factors

Natural Resources



Scarcity of primary natural resources such as water and natural gas

Supply chain



Strong supply chain disruptions and implications for pricing and availability of key items for infrastructure delivery

Finance



High cost of debt
(~4% vs. last 10-year average of ~1%¹)



Italy: need for significant investments and technological development



Water



Aging water networks

(60% network: 30+ year old; 25%: 50+ year old)

Significant leakages

(2x European average)



Market fragmentation

(~2.500 operators)

Limited/heterogenous investments

(average investments by inhabitant/year: 56€ large operators, 8€ operators “in economia” and 78€ average EU)



Declining resource availability

(-20% vs. beginning of 20th century)

Expected further reduction due to climate change

(-30/40% by 2050)



Electricity



Under-investment in the grid vs. European peers

(Netherlands/Germany at 3/4x vs. Italy¹)



Lower service levels vs. European peers

(Italy SAIDI² at 3x vs. Germany)



Increase in demand due to electrification of consumption

(1.5x in the next 10 years)



Environment



Infrastructural gap in Central-Southern Italy

(Northern Italy: ~70% WtE plants and biological treatments)



Growth of new waste treatment value chains

(textile polymers, batteries)



Strong regulatory push towards recycling in Italy and EU

(EU: target of 65% recycling by 2035)

Regulation: toward output based models and Totex efficiency targets

From...



Capex

- **Rate of return approach:** tariff recognition of actual Capex (remuneration + depreciation)



Opex

- **Price cap approach:** cost in tariff determined based on historical data and efficiency targets (excluding selected costs, e.g., electricity in Water), sharing efficiencies between operator and user



Incentive

- **Foreseen bonus/malus mechanisms based on quality KPIs**



...to

Electri-city



- **Price-cap-type efficiency incentives on Opex from 2024 (basic ROSS¹) and expected also on Capex (integral ROSS)**
- **Tariffs based on capitalization rates decided upfront**
- **Service targets integrated in the regulation**

Water



- Rate of return for Capex and price cap for Opex
- **Incentives: extended to reuse and purchased electricity**
- **In other countries, Totex & output-based approach already consolidated (e.g. UK)**



Opportunities

Opportunities for operators which achieve:

- **Operational excellence** in investments plan delivery, operations and financial management
- **Focus/ optimization of spending** aiming at **service quality**



Q28 | **Green Diligent Growth**

The background of the slide is a dark teal color with a complex network of glowing blue lines and dots, resembling a molecular structure or a digital network. The lines connect various points, some of which are highlighted with bright blue dots. The overall effect is a sense of interconnectedness and technological sophistication.

Green Diligent Growth: Mission

***“Developing and
managing safe and
sustainable
infrastructures.***

***With our people, ensuring
access and circularity to
critical resources for
Citizens, Businesses, and
Communities”***



People for
sustainable
infrastructure

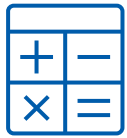
Q28 | Green Diligent Growth: Strategy



Green

Focus on regulated infrastructure businesses by strengthening positioning and expanding into adjacent segments

ESG across businesses

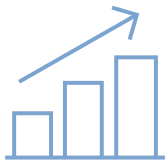


Diligent

People at the center

Operation excellence with strong cost and investment discipline to sustain cash generation

Optimization of financial structure and capital allocation



Growth

Capex increase (also in innovation)

Shareholder value growth (RAB/ Net Profit/ Dividends)

Q28 | Green Diligent Growth: Targets

From (2020-2023)..... to (2028)



Green

% regulated
EBITDA¹

87%

90%

» Focus on regulated
infrastructures

ESG linked
Capex (yearly)

0.4 bn€

1.0 bn€

» ESG across businesses



Diligent

EBITDA margin

30%

43%

» Operational excellence

NFP/ EBITDA

3.5x

3.1x

» Optimization of financial
structure



Growth

Total Capex
(yearly)

1.0 bn€

1.5 bn€

» Capex increase

Net Profit
(CAGR)

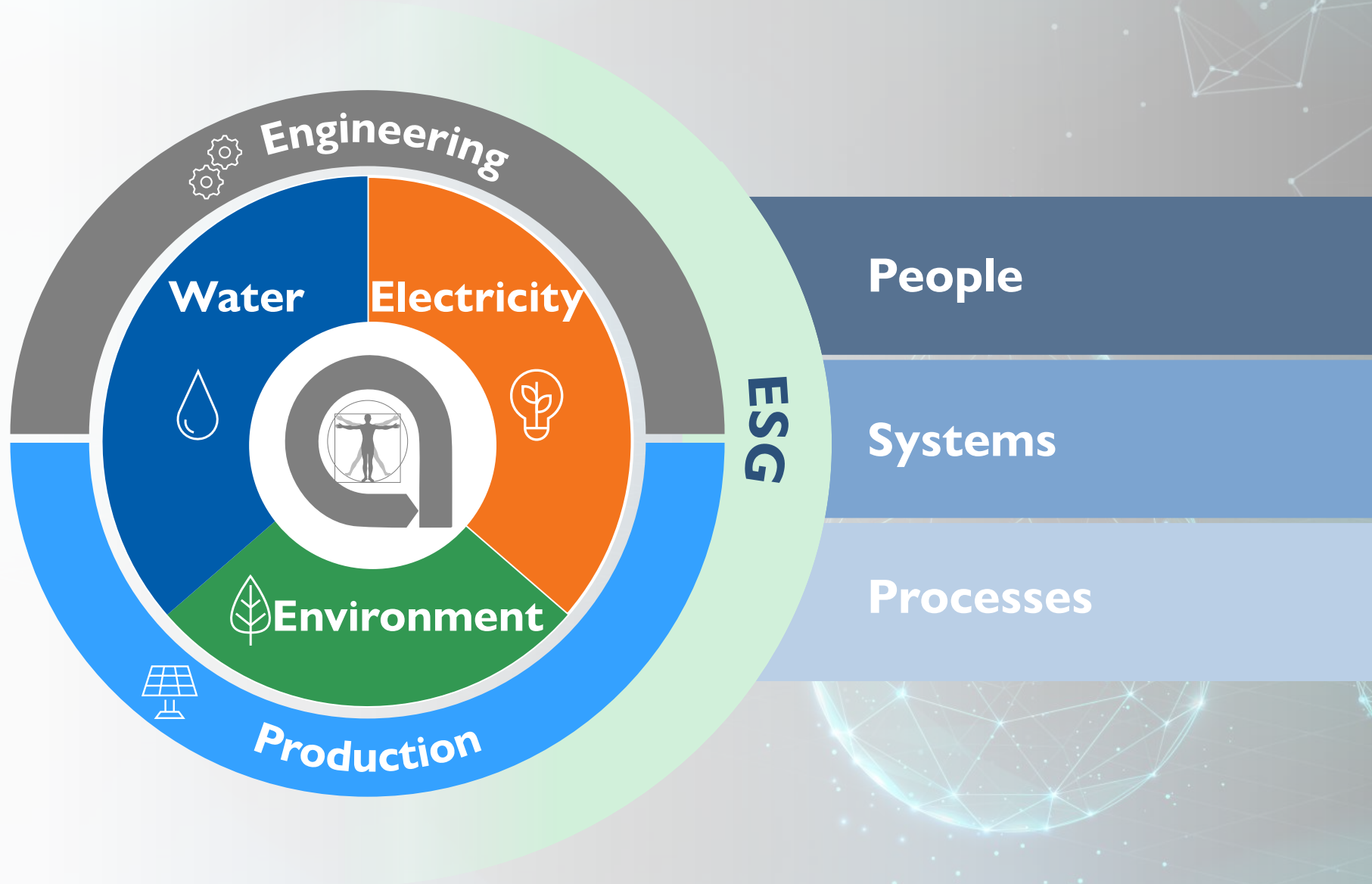
1%

5%

» Shareholder value growth

1. Regulated Includes, in addition to the regulated businesses Water Italy and Networks, the Public Lighting and Environment businesses

Q28 | Green Diligent Growth: Operational framework





20 mln clients served...

Customers **10** mln  **10** mln

   Peru
 Honduras
 Dominican Rep.

EBITDA **780** mln€

...with innovative skills...



“Waidy - Water Management System”: platform for network analysis, monitoring and intervention planning



“Workforce Management System”: platform for dispatching / field force routing optimization



“Calix - Smart Meter”: for real-time measurement of water consumption and pressure

...and across the entire value chain

Capture and potabilization



~ 1.3 bn m³ of drinkable water

Distribution and adduction



56,000+ km of water network

Wastewater collection



23,000+ km of sewage network

Treatment and purification



~900 mln m³ of wastewater treated

Re-introduction in the environment



Reuse of purified water in agriculture

River water

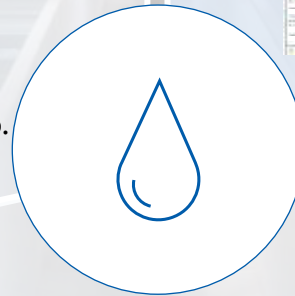


Distinctive competencies in restoration

Industrial water



Distinctive competencies in treatment





International
diversified
operator

Weight on EBITDA '28

57%



Water net zero

- Ensuring the **availability** of the resource
- Monitoring/increasing the **quality** of the resource

Local approach and leadership in innovation

- Aspiring to be the:
 - **Go-to operator** at **local** level, ensuring **maximum attention** to **local communities** and **people**
 - Leading operator in terms of **innovation**, **research** and **development**



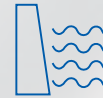


Strengthening

**SERVICE LEVEL
INCREASE IN ITALY**



Increasing water systems' resilience



Optimizing and innovating network management



Developing collection and potabilization processes



Simplifying the Water's corporate structure to promote higher operational efficiencies (via a new sub-holding)

Development¹

**SELECTIVE GROWTH IN
ITALY AND ABROAD**



Growing via tenders and partnerships aiming at aggregating local water utilities
(leveraging on distinctive capabilities in concession management)



Consolidating activities in Peru and Honduras
Valuating growth opportunities in Europe, Africa, Middle East, also via partnerships
(design, construction, and operation of networks/plants for potabilization/depuration/treatment of municipals, industrial and agricultural water)

Q28 | WATER: Main lines of intervention

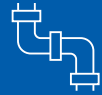


Increase in water system resilience



- **Implementation of strategic infrastructure works** – Peschiera and large aqueducts
- Implementation of aqueduct **interconnection systems** within and between areas
- Engineering of a **vulnerability model** for **climate risk** assessment of the entire water system

Optimization and innovation of water network management



- **Districtualization of the water network**
- **Implementation of network efficiency measures** – PNRR and REACT EU
- **Increase in automation and machine learning** in water volume management
- **Implementation of technology for predictive maintenance**
- **Development of water quality monitoring systems** also adopting new filtration systems
- **Development of innovative systems for desalination and potabilization**

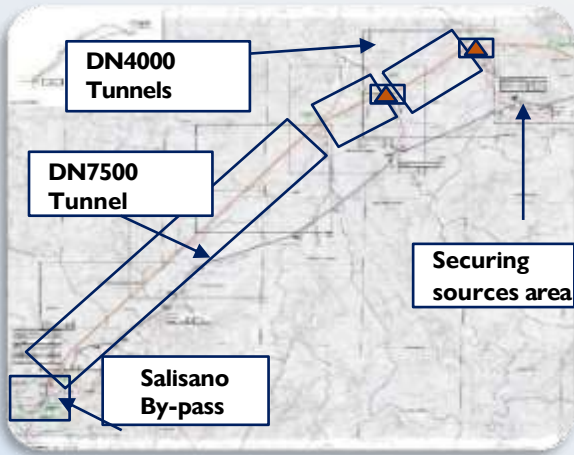
Development of collection and purification processes



- Districtualization of **sewerage network**
- **Centralization** of **purification** plants
- Reduction of **sewage sludge** produced
- Reuse of **wastewater**



Major works



NEW PESCHIERA ALTO

Securing Rome's water supply



Purification/sludge treatment

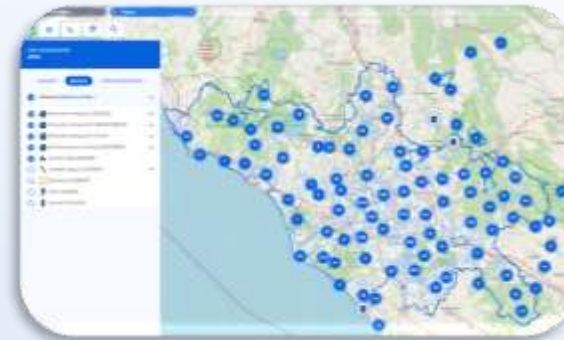


Circular sludge management

Centralization of sewage treatment plants

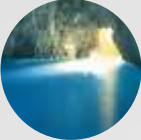
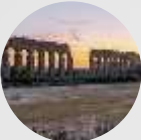
Laboratory/reuse

Fregene: reuse wastewater, purifier



Water Management System, network digitization and smart metering



Intervention	Description	KPIs
 Peschiera Aqueduct	Construction of an upper section second line with high anti-seismic standards and possibility of maintenance without flow discontinuity (~10 m3/sec)	- Length: ~25 km - Population served: >2 mln - Investment: ~0.7 bn€ during plan period
 Marcio Aqueduct	Upgrade of Rome's second adduction system for greater resilience , possibility of inspection/maintenance activities , and sanitary protection of the resource	- Length: ~7.5km - Population served : <1 mln - Investment: ~0.2 bn€
 Ottavia-Trionfale	Creation of new connection line to ensure alternatives for water supply to Rome and replenishment of Monte Mario reservoir	- Length: ~5km - Population served: <1 mln - Investment: ~0.1 bn€

Q28 | WATER: Partnership examples in agriculture



Bonifiche Ferraresi example

A

Optimizing water use in agriculture



- Identify **new technologies**, including artificial intelligence, to **improve water use in agriculture**
- Focus on **sustainable irrigation practices** based on EU, national and regional regulations

B

Synergies in water and energy



Develop synergies in water and energy, for example:

- **Recovery consortia**: design, implementation and management of infrastructural works and actions for environmental protection and disaster prevention
- **Storage and pumping reservoirs**: including installation of renewable electricity generation plants

C

International expansion



Explore **new opportunities in foreign markets** with a focus on:

- **Technologies and know-how** with high growth potential
- **Spillovers on local** agricultural, water and energy **communities**
- **Support for institutions** (central and local)

D

Circular economy



Promoting circular economy models, aimed at:

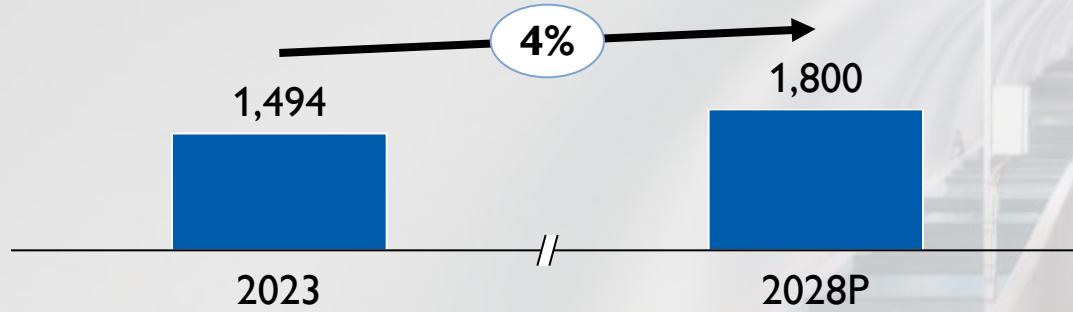
- Recovering **resources from Acea supply chain** (e.g., wastewater treatment and composting plants) with **applications in the agricultural supply chain**
- Recovering **byproducts from the agricultural supply chain to feed Acea's plants**

Q28 | WATER Italy: 2023-28 Projections

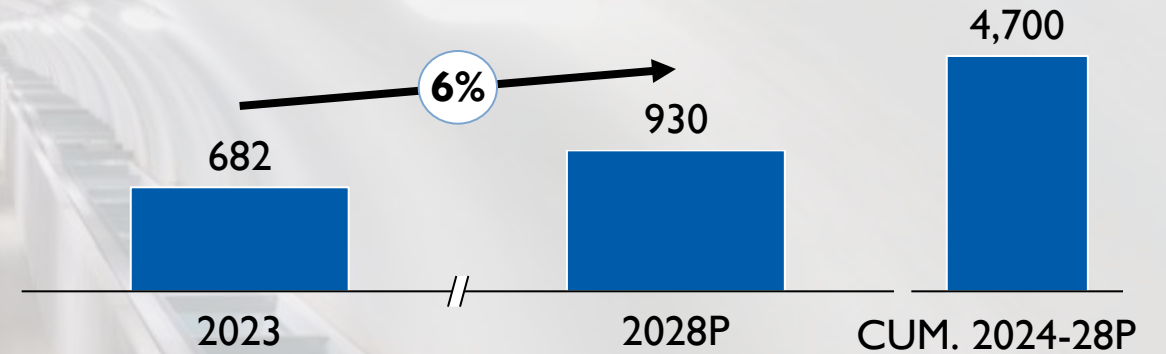


xx% CAGR '23-'28

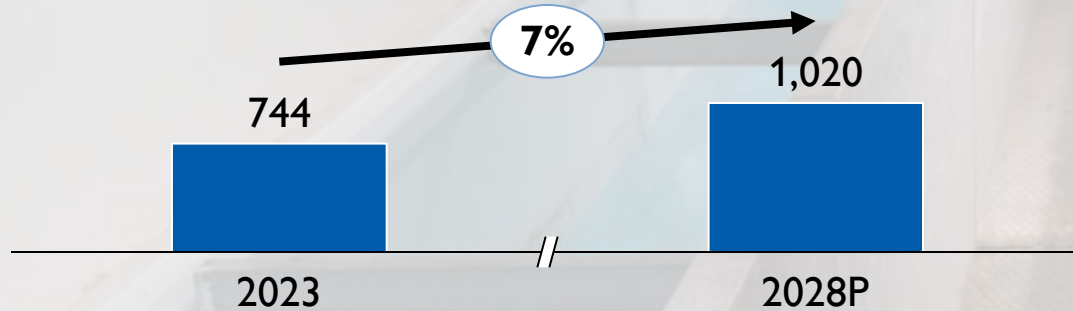
Revenues¹, mln€



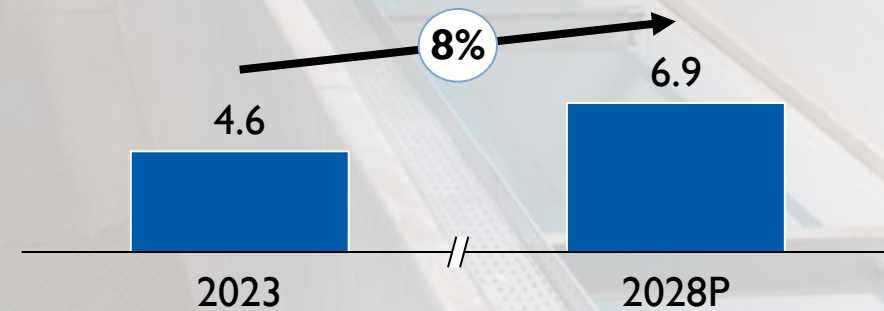
Capex², mln€



EBITDA, mln€



RAB³, bn€



1. Includes the synthetic result of non-financial participation consolidated by the equity method | 2. Gross of public contributions (e.g., PNRR) | 3. Includes the pro-rata value of RABs of companies consolidated by the equity method

Q28 | ELECTRICITY: Infrastructural operator active in three areas



1. Grids (Rome)

2nd Italian distributor for POD

1.7 mln PODs in Rome

Managed with innovative solutions

Rome Flex: distributed flexibility management systems for smart grids

2. Public Lighting (Rome and Terni)

Italy's largest city grid (Rome)

250,000 light points

5,000 installations



3. Commercial

7th operator by energy sold

1.5 mln customers¹

800+ charging stations authorized in 2023

2nd operator in Italy
focused on grid management and innovative services

Weight on EBITDA '28

31%

ELETRICITY: Our vision



Service quality

- **Ensuring an orderly energy transition** aiming at a significant strengthening and modernization of the grid
- **Promoting the decentralization and smartization** of the grid also via Artificial Intelligence

Resilience and safety

- **Maximizing the investments on grid resilience** to support the electrification of consumptions
- **Protecting the grid from any threat**, physical and virtual



Q28 | ELECTRICITY: Our strategy



Strengthening

INCREASE IN SERVICE LEVEL

Networks/ Public Lighting: "Rome ready for 2030" by:



Upgrading Rome's LV grid

(increase resilience, available power and hosting capacity of 800MW)



Modernizing the MV/LV grid to increase safety

(advanced diagnostics, remote control and automation)



Smarting the grid for dynamic management, control over PODs with 2G smart meters, and large-scale demand response via AI and IoT)



Developing Smart Public Lighting

Commercial: strengthening positioning by increasing performance and service level

Development¹

DEVELOPMENT OF SMART CITY SERVICES AND SELECTIVE GROWTH ON GRIDS



Developing other smart city infrastructures

(surveillance infrastructure, environmental sensing, artistic lighting)



Aggregating, where possible, **distribution grids in small municipalities**



Promoting an Extraordinary Plan for Rome

(including electrification of public services, cyber security, advanced connectivity)

Q28 | ELECTRICITY: "Rome ready for 2030", major investments



Rome LV network upgrading



- **Increased power available** to customers
- **LV network reinforcement** - 230 V vs. 400 V grid transformation for 70k POD (PNRR scope)
- **Hosting Capacity increase of 800 MW** (PNRR Scope)

Modernization of MV/ LV grid to increase security



- Maximizing **telecontrol and automation**
- **Increased "meshing" of MV and LV grid** - closure of LV network in antenna
- **Reduction in customers served for MV line**
- **MV cable diagnostics**
- **MV and LV grid Asset Management**
- **Selective modernization of MV and LV** grid with increasing volumes during plan period

Grid digitization for dynamic management



- **100% of PODs equipped with 2G smart meters**
- **100% MV lines with automation** by 2026
- **100% telecontrol** of MV-side secondary cabins by 2028
- **40% telecontrol** of LV-side secondary cabins to 2028
- Implementation **optimized dynamic network management and massive demand response** via AI and IoT platform

Smart Public Lighting Development



- **Projects development for "smart" Public Lighting** to serve cities



Grids



Telecontrol



Resilience



**2G meter
installation**



Innovation

Artistic lighting



Piazza della Repubblica



Domus Tiberiana



Romeflex



**Drones: grid
Inspection**



Q28 | ELECTRICITY: Project examples (2/2)



Illustrative



Remote control

granular on all light points



Smart sensors

for adoptive public lighting



Surveillance cameras

for video-streaming and video analysis



Video-mapping

for promotional and awareness campaigns



Environmental sensors

aimed at measuring pollution levels



Fiber optics

for low-latency service delivery and free WiFi connection



Q28 | ELECTRICITY: Growth in performance and service level of commercial business



Performance growth in Retail market



- Increased **commercial push to support a full transition** of AceaEnergia **towards the free market**
- **Profound business transformation** with channel remix and strong push on pull and partnership channels

Service level growth



- **Optimization of the customer management model** by ensuring an effective customers' transition to the deregulated market

E-mobility



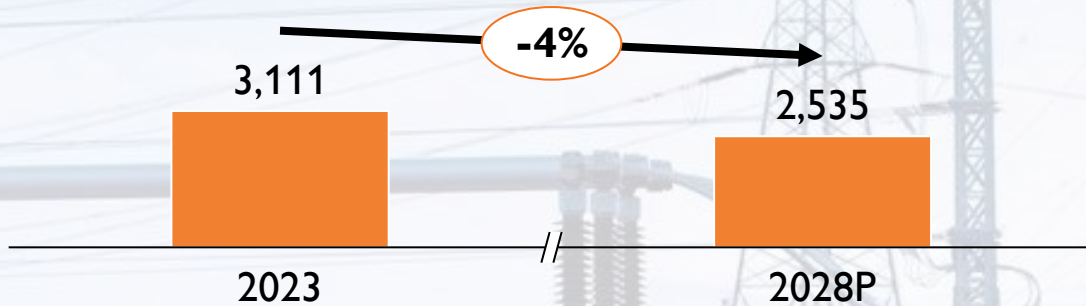
- **Completion of the installation of charging stations**

Q28 | ELECTRICITY: 2023-28 Projections

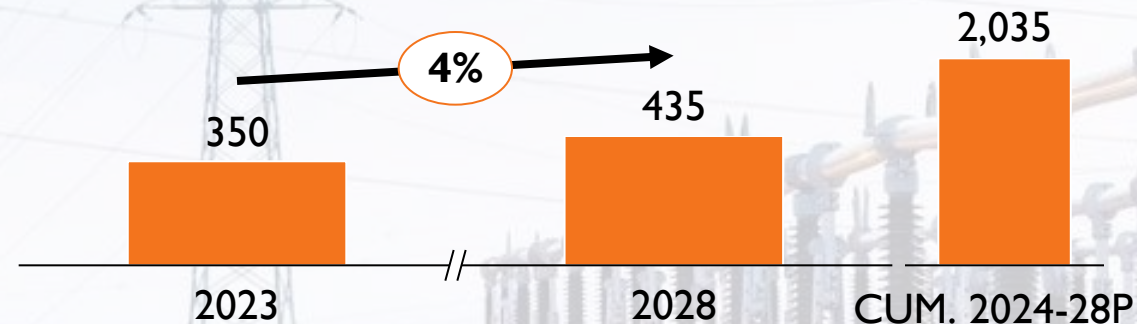


xx% CAGR '23-'28

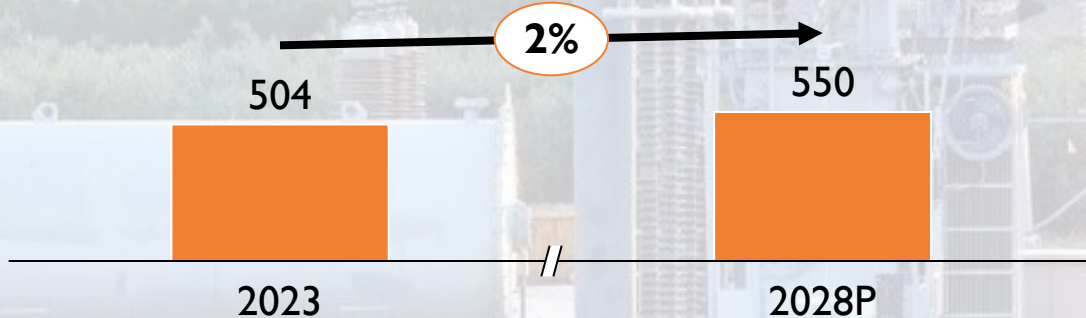
Revenues, mln€



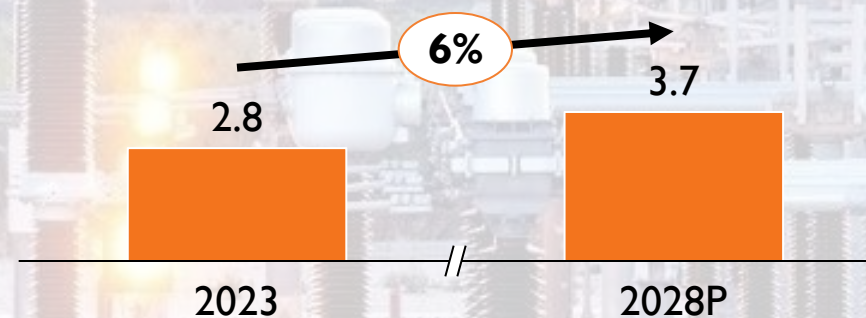
Capex¹, mln€



EBITDA, mln€



RAB², bn€



1. Gross of government contributions (e.g., PNRR) | 2. Represented the value of RAB accounting



Presence in segments with high margins...¹

25

Facilities

1.8

Mton of
waste
managed

25%

EBITDA
Margin



...in 8 regions...



Valle d'Aosta



Lombardy



Tuscany



Marche



Veneto



Lazio



Umbria



Abruzzo

... and along the entire waste chain



Midstream (Waste treatment)

Collection

ASM Terni
only



Pre- processing

Drying, sorting,
separation, granulation,
pelletizing



Waste-to- Material

Conversion of waste into
recycled materials and
composting



Waste-to- Energy

Conversion of waste in
**energy and/or heat/
steam/gas**



Waste-to- Chemical

Conversion of waste to **gas,
fuel, chemicals** (in
development)



Waste-to- Landfill

Waste discharge and
landfill gas recovery

Operator of
increasing
national
relevance

Weight on EBITDA '28

9%

ENVIRONMENT: Our vision



Increased coverage of the entire waste cycle

- **Maximizing circularity** focusing on the **re-use of resources**
- **Designing and managing new plants end-to-end** with the highest industry standards

Simplification and synergies

- **Simplifying the organization** to maximize efficiency and efficacy
- **Maximizing the synergies** in the management of facilities

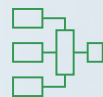


Q28 | ENVIRONMENT: Our strategy



Strengthening

REORGANIZATION OF WASTE TREATMENT ACTIVITIES



Simplifying the corporate structure in 5 treatment activities

(Waste-to-Energy, Composting, Landfills and TMB, Plastic Sorting and Recycling, and Industrial Waste)



Expanding and revamping the existing plants

(WtE, other plants)



Closing the treatment cycle with EoW (End-of-Waste) initiatives

(Heavy ashes of San Vittore, HTC, sludge, products from plastic synthesis)



Consolidating the plastic supply chain aiming at increasing marginality

(partnership to ensure the offtake of products generated by plants)

Development¹

SELECTIVE GROWTH IN ITALY AND ABROAD



Developing and managing, also in partnership, new plants with the highest industry standards



Promoting new advanced technologies

(CO₂ capture/ storage and recovery of heavy ashes)

Q28 | ENVIRONMENT: Project examples



WtE – Energy recovery

Expansion of Waste-to-Energy activities (~200 kton)

San Vittore: IV line construction + II line revamping

Terni: revamping fumes line



Recycling – Material recovery

Consolidation of the plastics supply chain (~170 kton)

JV with chemical partner to ensure plant output products sales

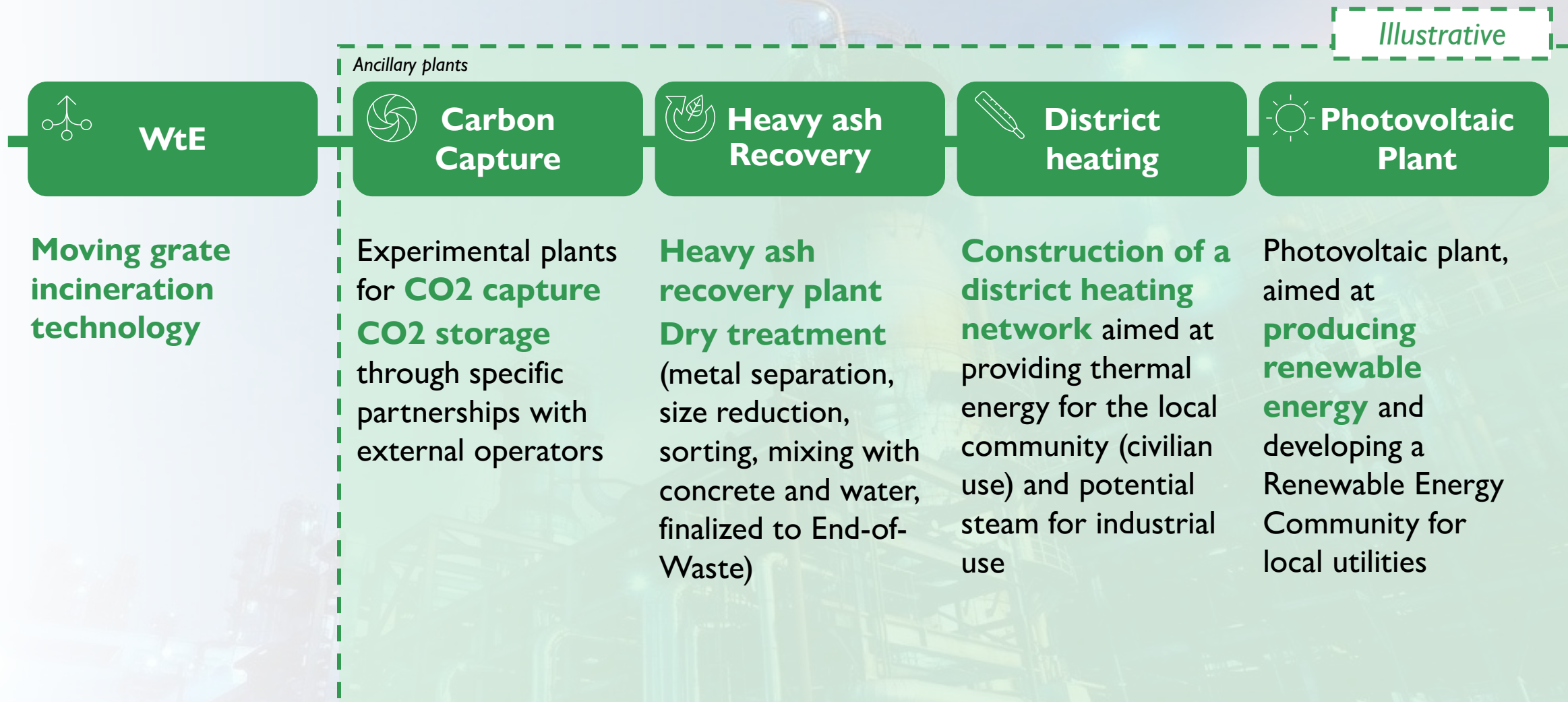


Innovative plants (circular economy)

Valle d'Aosta: hydrothermal carbonization with End-of-Waste biolignite production



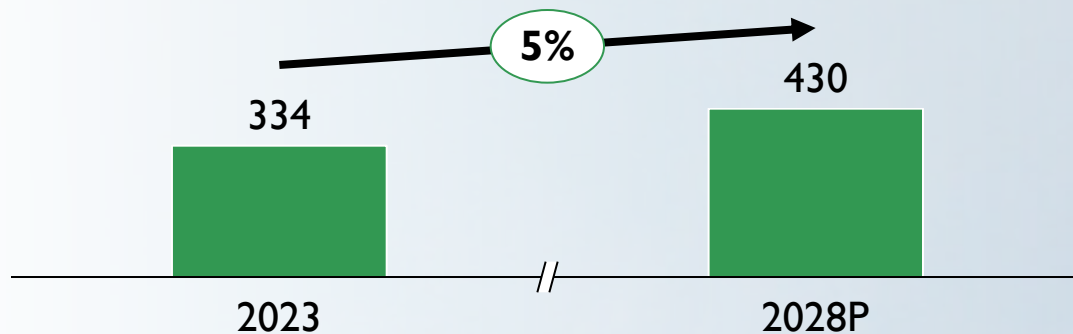
Q28 | ENVIRONMENT: New ancillary plants example (WtE)



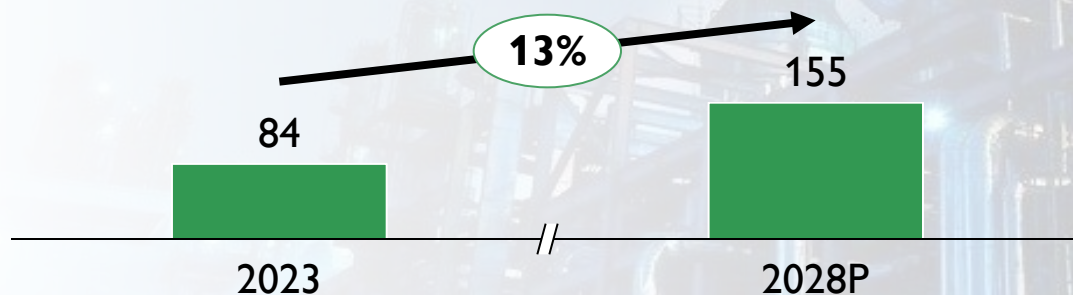
Q28 | ENVIRONMENT: 2023-28 Projections



Revenues¹, mln€

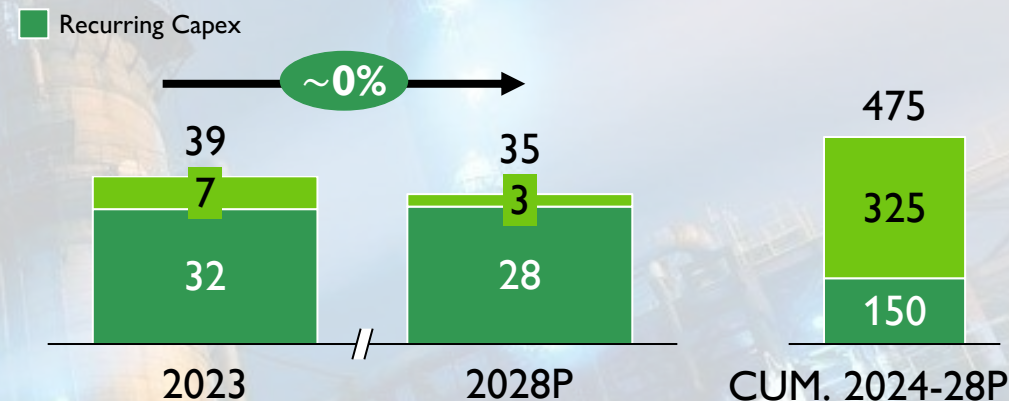


EBITDA, mln€



Capex², mln€

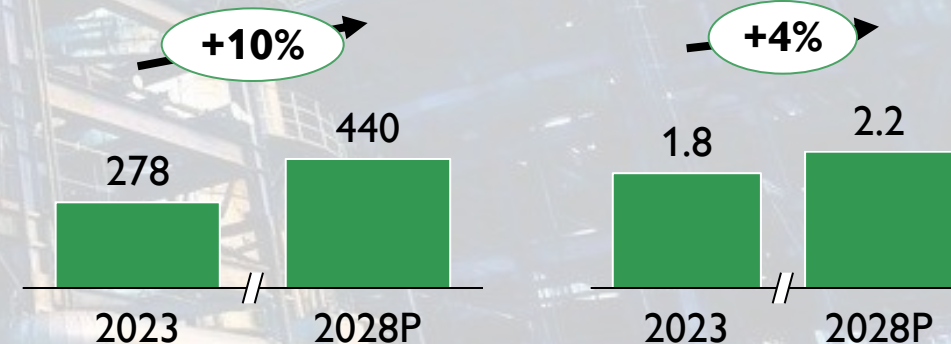
xx% CAGR '23-'28



Operational KPIs

Energy produced by WtE³, GWh/year

Waste treated Mton/year



1. Includes the synthetic result of non-financial participation consolidated by the equity method | 2. Gross of public contributions (e.g., PNRR); major investments for interventions on the WTE of San Vittore and Terni in 2026, not on Rome WTE | 3. Value expressed net of self-consumption

Q28 | ENGINEERING: 1st operator in Acea's "core sectors"



Highly specialized center of excellence...

400+ **3** **116** mln€
Engineers Companies¹ Revenues



... with strong internal R&D...

National leadership in the water sector in testing methods and advanced instruments for laboratory analysis

... and focus on design/studies in the captive market

Positioning along the value chain

■ Acea focus



Design

>60 projects
for 200 mln€ value of
works



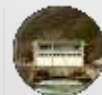
Studies, permits and research

>200 specialized
assignments for studies,
permits and researches



Construction management & safety

>20 Construction sites and
>500 Safety controls
>16,000 inspections



Delivery

>40 construction sites
(40 mln€ revenues)



Laboratory tests

34,000 tests with mobile
laboratories
30,000 samples analyzed



Center of excellence in Engineering



Internal competences and partnerships

- Growing **internal competencies** in advanced technologies/engineering
- Strategic partnerships with industry leaders for **know-how** development

Internal support and services

- Maximizing the **control on the entire life cycle** of major projects
- Increasing **quality assurance services** also externally





Strengthening

SINGLE CENTER OF EXCELLENCE WITH FOCUS ON MAJOR PROJECTS



Acea Infrastructure: integrating different companies in a unique center of excellence to manage major works:

- **Water:** Peschiera (130 km), PNRR projects
- **Environment:** revamping current plants and new VVtE (*upgrading S. Vittore in Lazio: ~500 kton at full production*)
- **Production:** photovoltaic pipeline (*870 MW in development*)

Development¹

ENHANCEMENT OF INTERNAL COMPETENCES AND SERVICE DEVELOPMENT



Expanding specialized internal skills along the investment lifecycle, also via partnerships with industry operators
(*Engineering, tender management, project and construction management*)



Increase in laboratory services also for third parties to guarantee quality
Water/Environment

Q28 | PRODUCTION: Highly specialized operator



Good mix of renewables...

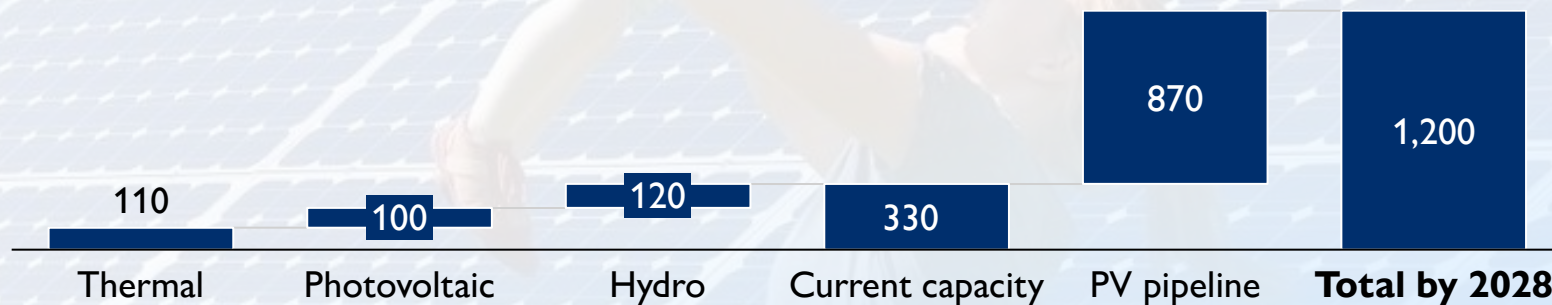
... to cover internal consumption...

	Current capacity ¹ , %
Hydroelectric	37%
Photovoltaic	30%
Thermoelectric	33%



30%
Internal
consumption
coverage (current)

... and with a strong PV pipeline, MW





Operator
highly focused
on renewables



Carbon neutrality

- Reducing **CO₂** emissions to meet SBTi targets

Energy Balance

- Achieving **full balance** of Group energy **production/**
consumption



Q28 | PRODUCTION: Our strategy



Strengthening

DEVELOPMENT AND MANAGEMENT OF PV PLANTS



Deploying the existing solar pipeline also leveraging on financial partners

(870 MW, of which 210 already authorized)

Development¹

SELF-CONSUMPTION SOLUTIONS AND ACHIEVEMENT OF SBTi TARGETS



Implementing self-consumption solutions: installation (for the Group/third parties) of stations for the water distribution pressure reduction for energy recovery, and installation of in-situ or rooftop photovoltaic fields



Increasing generation capacity also from other renewable sources (market and/or tenders)



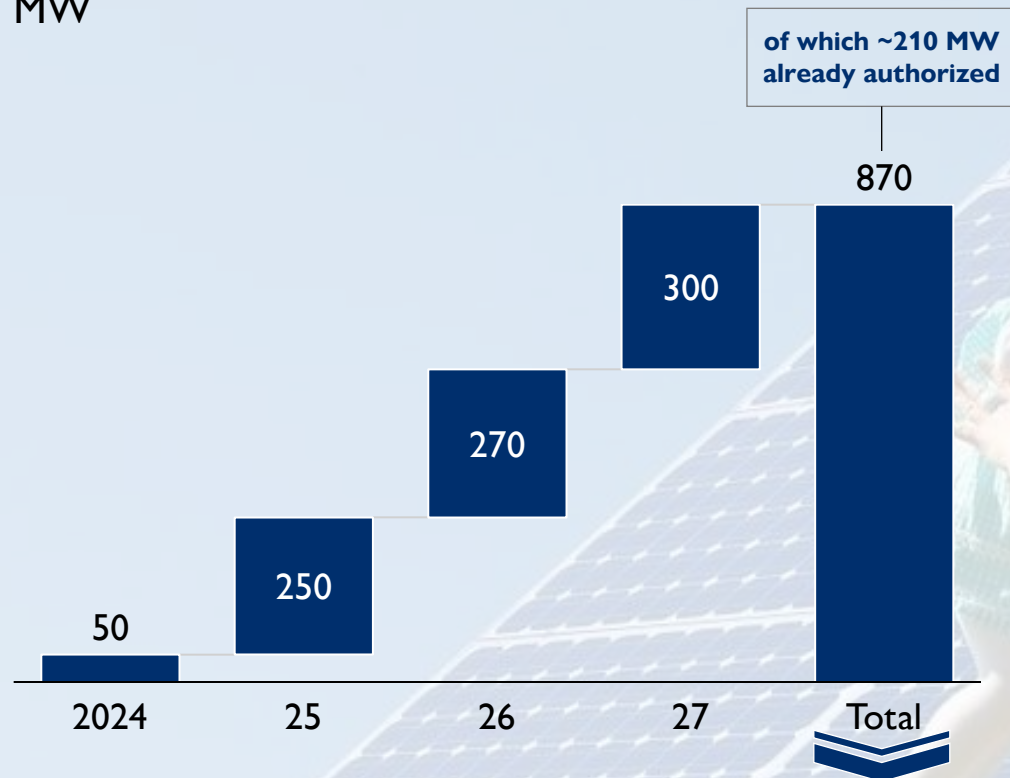
Asset management: strengthening skills for facilities under management

Q28 | PRODUCTION: Launched projects



Pipeline as of 31.12.2023

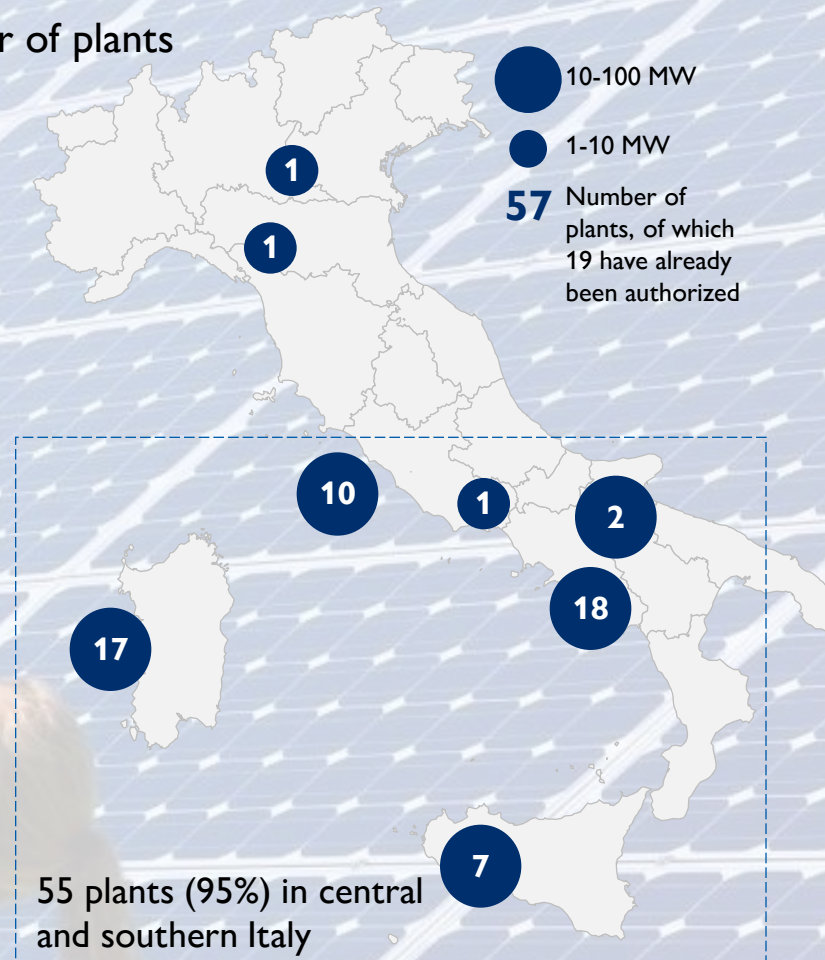
MW



Facilities prepared to **add storage systems** even at a later stage

Geographical distribution

Number of plants



Pipeline sufficient to meet SBTi targets by 2032 (without considering impact of WtE Rome)

Q28 | ESG: Sustainability Plan

Approved by the Board of Directors in November 2024, the Sustainability Plan defines the objectives that the company intends to pursue, in line with the guidelines of the Industrial Plan, to respond to the main critical elements of the reference context, contributing to the 12 Sustainable Development Goals (SDGs) of the 2030 Agenda



Q28 | ESG: Investments associated with the Plan

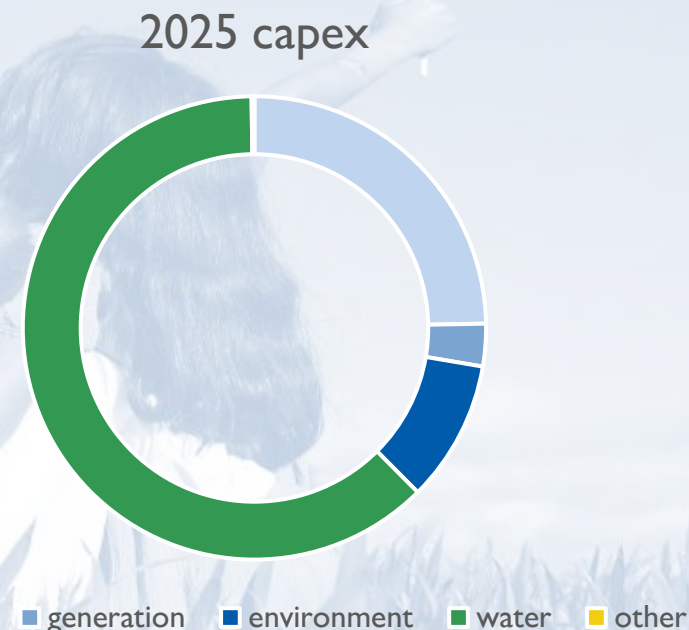


Investments related to ESG areas in the Industrial Plan have been associated with objectives and lines of intervention for a total of approximately 5.4 €bn.

In 2025, interventions worth approximately €1bn were carried out

Areas of Intervention

	2025 Capex	Capex Plan
Infrastructure resilience and security	540 €m	2,870 €m
Digitization	62	299
Aqueducts strategic works	204	1,395
Optimization of the sewage purification system	91	432
Power grid enhancement	183	744
Water protection	256 €m	1,183 €m
Water quality	42	231
Leakage reduction	214	952
Environmental protection	218 €m	1,277 €m
Biodiversity	68	145
Circularity of resources	108	540
Decarbonization	42	592
Value for the community	3 €m	21 €m
Territorial innovation	3	21



Main strategy enablers



People

- **New Carta della Persona e della Partecipazione**
- **Introduction of new skills**
- **Strengthening of training and career paths**
- **Enhancement of corporate welfare**

Systems

- **Focus on digitization, GenAI and robotics** also to support service quality and on field safety
- **Industrial, financial and technological partnerships** to accelerate growth on regulated businesses

Processes

- **Business process redesign**
- **Procurement review**
- **Working capital optimization**
- **Strengthening of governance**



1. New *Carta della Persona e della Partecipazione*

***Carta della Persona e della Partecipazione* signed** between Acea and labor unions

2. Introduction of new skills

Development of a **structured talent management** to ensure **attraction** and **retention** of the best skills, through:

- Dedicated recruitment programs (such as graduate program)
- Up-skilling and re-skilling programs

3. Strengthening training and career paths

Continuous training and **growth paths with innovative programs** (e.g., networking, development, innovation, career, rewarding and benefit programs) to cultivate the Group's talents

4. Enhancement of corporate welfare

Launch of **enhanced welfare programs**, focused on 6 areas (health, mental and physical well-being, family, economic benefits, work-life balance, and pension)



Digitization

E2E process automation of Corporate/ operating companies

Data Governance strategy to develop a Data Driven company

Robotics/ drones

Networks **inspection/ monitoring**

Precision **installation** of components

Plants surveillance

Anomalies/ water leaks detection



Artificial Intelligence

Predictive maintenance through

Smart Metering

IoT for plants and networks

Telecontrol

Networks planning

Workforce management

Gen AI

Customer Operations transformation into a **full assisted self-service** logic

Virtual workforce development through Co-pilot tools

Q28 | Systems: Partnership network development



Industrial partnership

WATER

Development of projects to support **water resources security**

ELECTRICITY

Co-development of **photovoltaic generation** facilities

ENVIRONMENT

Co-development of facilities for **Waste-to-Chemical** technologies

Financial partnerships

Focus on WATER

Medium-long term financing for the supply chain

Incentive scheme for lower interest rates

Focus on green products
Reverse factoring

Ad-hoc financing for **SMEs**

Improvement of ESG sustainable indexes of the supply chain

Adoption of innovative **technologies** (e.g., Gen AI)

Technology partnership





- | | |
|---------------------------------|---|
| 1. Business process redesign | Redesign of all major processes through data mining in favor of higher value-added activities and better interaction between business units and functions, to improve operational management and service quality |
| 2. Procurement review | Strategic management of Group procurement and application of optimization levers (such as unbundling, standardization, should-cost methodologies)

Revised Make vs. Buy strategy , insourcing strategic, low-availability, quality-impacting activities |
| 3. Working Capital optimization | Innovative strategies along the entire credit management and recovery chain , through data quality improvement, partnerships with specialized operator, and Artificial Intelligence |
| 4. Strengthening governance | Sub-holding by business and renewed top management |

Q28 | Processes: Operational efficiencies



Key levers

Continuous cash-cost optimization through:

- **Procurement optimization** (supply unbundling, planning and standardization, should-cost...)
- **New technologies** (AI and genAI, process mining, automation...)
- **Process optimization and simplification**
- **Corporate simplification** (e.g., plastics supply chain consolidation)

Capex efficiencies re-invested in regulated businesses to support growth and improve technical and contractual quality

Cash-cost with efficiency potential, bn€

Costs¹ Baseline

1.0

Efficiencies

(0.2)

Optimized costs 2028P

0.8

Efficiencies

~16%

Including
inflationary
impact

Baseline CAPEX 2024-2028P

7.6

Efficiencies

(0.4)

Efficiencies re-invested Optimized Capex 2024-2028P

7.6

Efficiencies

~6%

Reinvested in
Regulated
Capex

Q28 | Processes: Credit efficiencies



Key levers



Clustering and dunning

Development of differentiated routing paths for customer clusters via AI, enhancing dunning strategies



Reduction of inaccessible customers

Implementation of interventions to improve meters' access



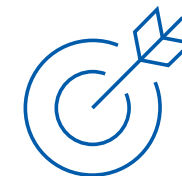
Increase of tax injunction

Use of tax injunction on clearly identified client clusters



Improvement bank domiciliation

Increase of bank domiciliation rate on new acquisitions and existing customer base



Target of **160-180 mln€** of **extra-cash collection** during plan horizon

Targets 2028

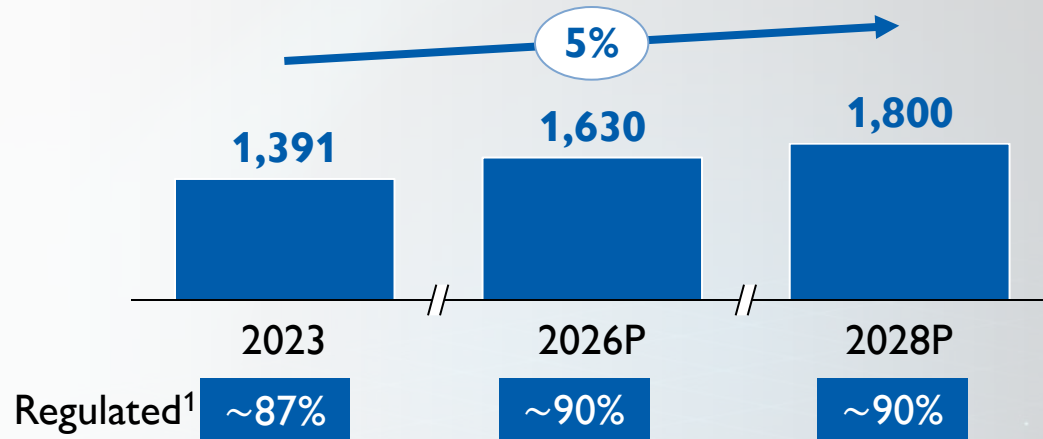


People for
sustainable
infrastructures

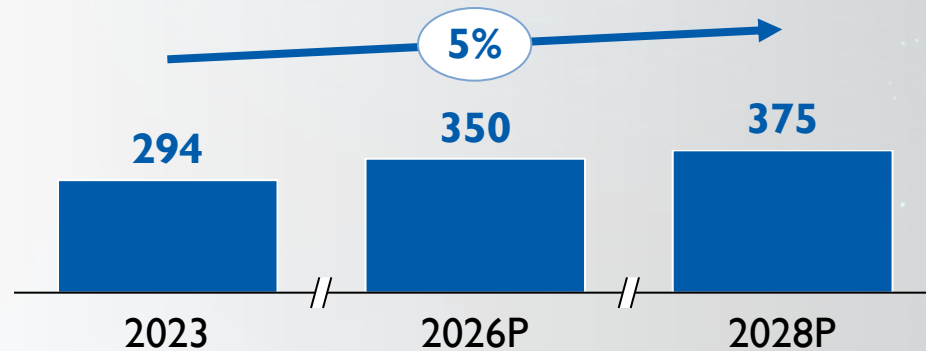
Targets 2028: “Steady growth”

xx% CAGR '23-'28

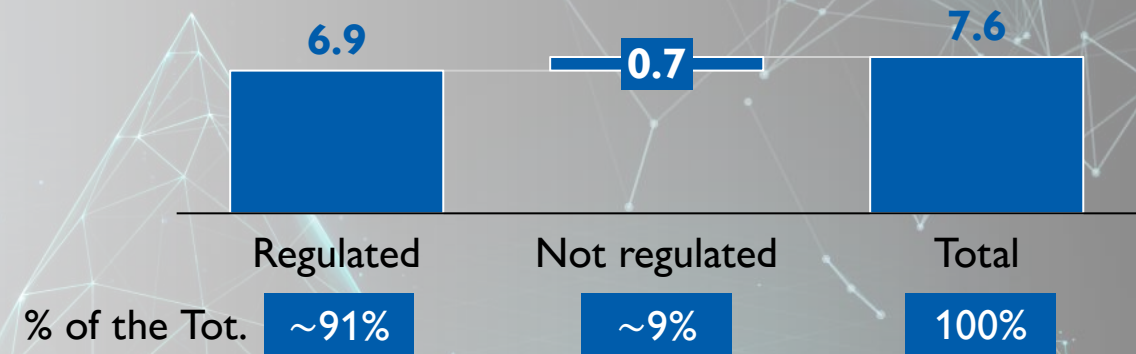
EBITDA, mln€



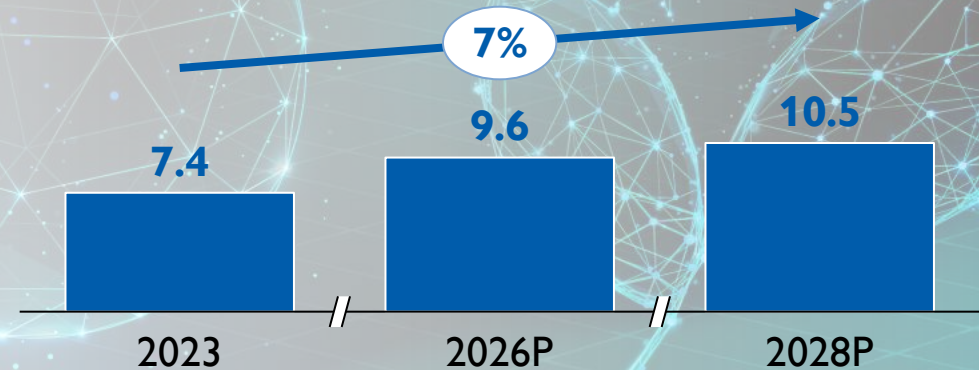
Net profit, mln€



Cumulated Capex² 2024-28P, bn€



RAB³, bn€



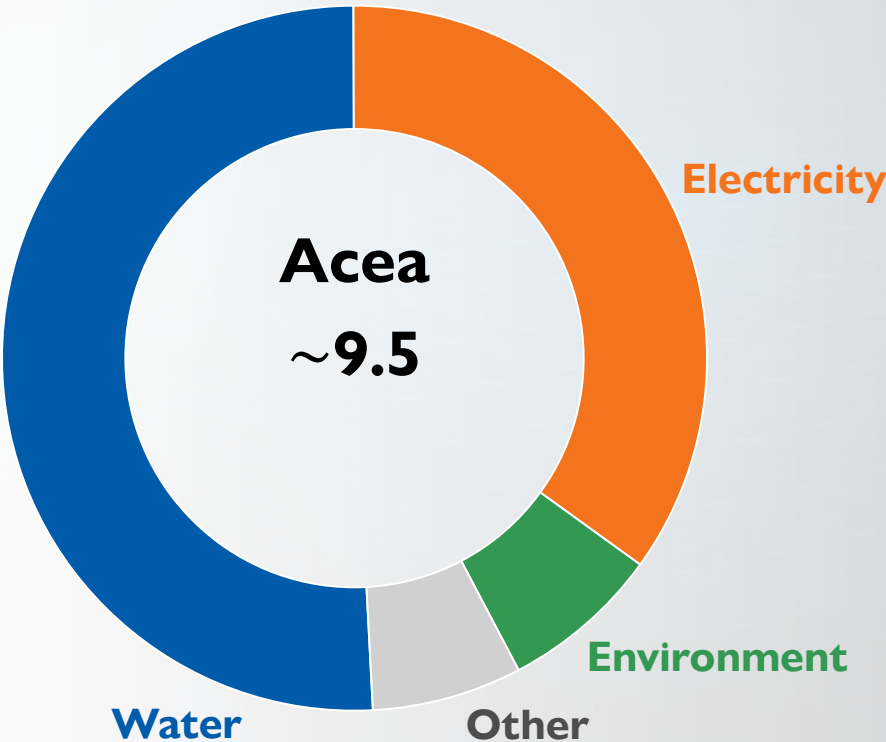
1. Regulated includes, in addition to the regulated businesses Water in Italy and Grids, the Public Lighting and Environment businesses | 2. Gross of public contributions (e.g., PNRR) | 3. Includes the pro-rata value of the RAB of the companies consolidated using the equity method.

Targets 2028: Returns by business

Invested Capital¹, bn€

ROIC², pre-tax

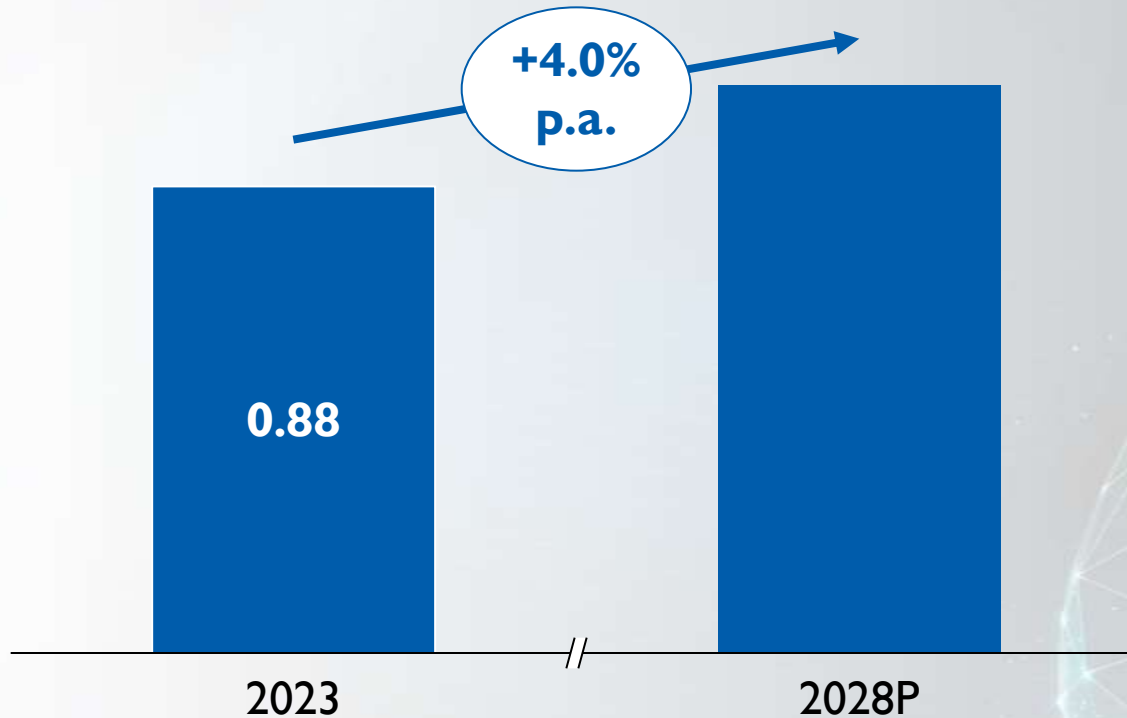
From (2022-23) ... A (2028)



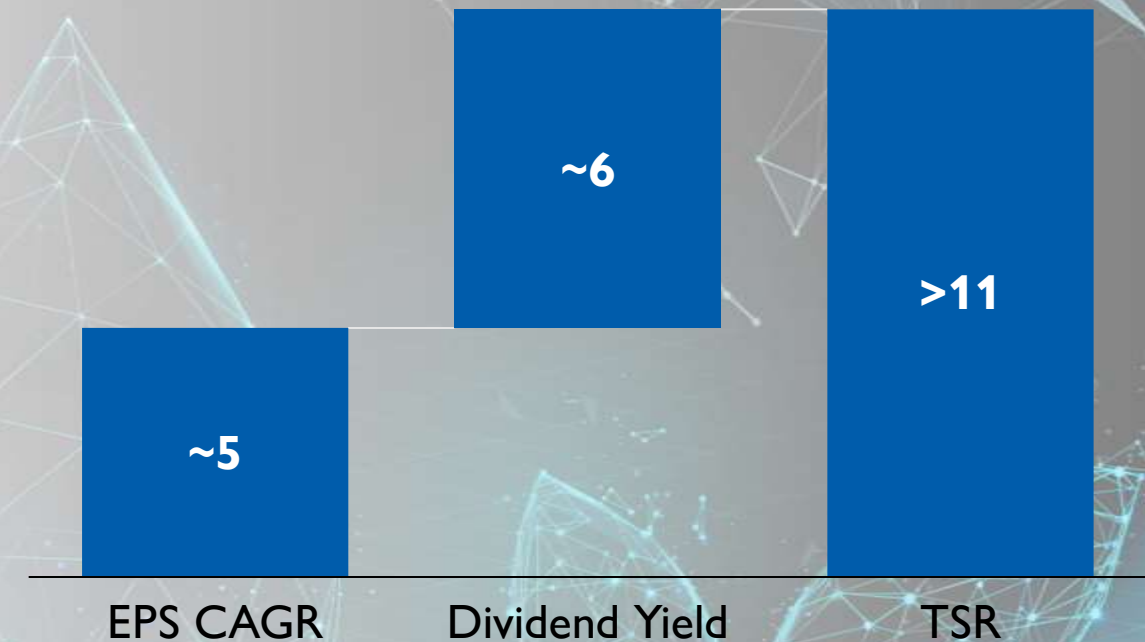
1. Shareholders Equity + NFP | 2. The regulated WACC has been considered for regulated businesses Grids and Water Italy; Water refers to activities in Italy | 3. Includes Grids, Public Lighting, Commercial Area excluding Acea Innovation

Targets 2028: More value to shareholders

DPS¹, €



Average annual TSR, %



Annual dividend growth = 4.0%
Over 1 bn€ in dividends throughout the business plan horizon

Average annual return for shareholders exceeding 11%

1. Expressed on an accrual basis (e.g., the DPS 2023 is calculated based on the distribution of profits in 2023, which will occur in 2024)

Potential further strategic upside from asset rotation



Asset disposal/ partnership

- **Disposal of non-core** assets characterized by **higher** result **volatility, limited cash conversion, regulatory incentives for sale**
- Set-up of **partnerships** and potential **opening of capital to partners** in selected businesses, while maintaining control and operational management



Selective allocation of proceeds to core and regulated sectors



New tenders and agreements in the management of the **integrated water service, selective growth abroad** and in **new segments**



Consolidation as DSO and **growth** in **public lighting** and **smart city services**



Growth in WtE and **new acquisitions** for closing the **treatment** cycle and **new technologies**



Internalization of **engineering / EPC expertise** and **partnerships in renewables**



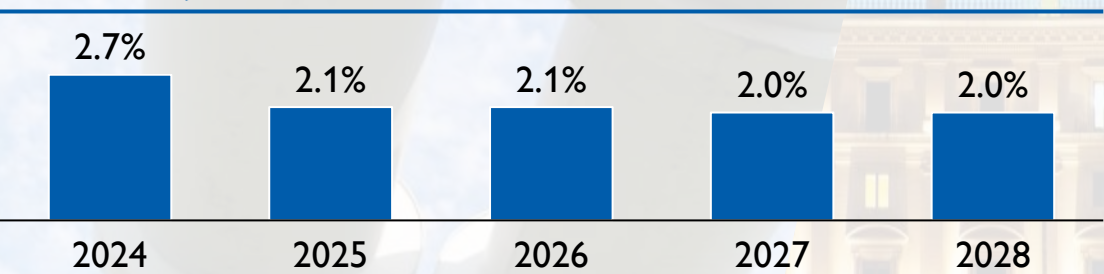
**Potential
additional
EBITDA**

**+
safeguarding
NFP
improvement**

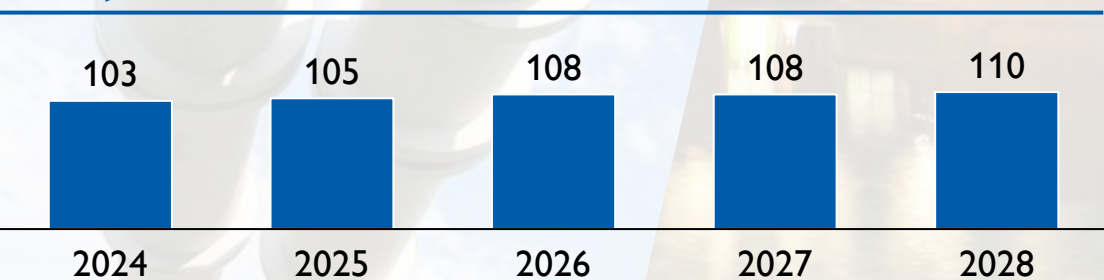
2023-28 Projections

Key assumptions of the Plan

Inflation¹, %



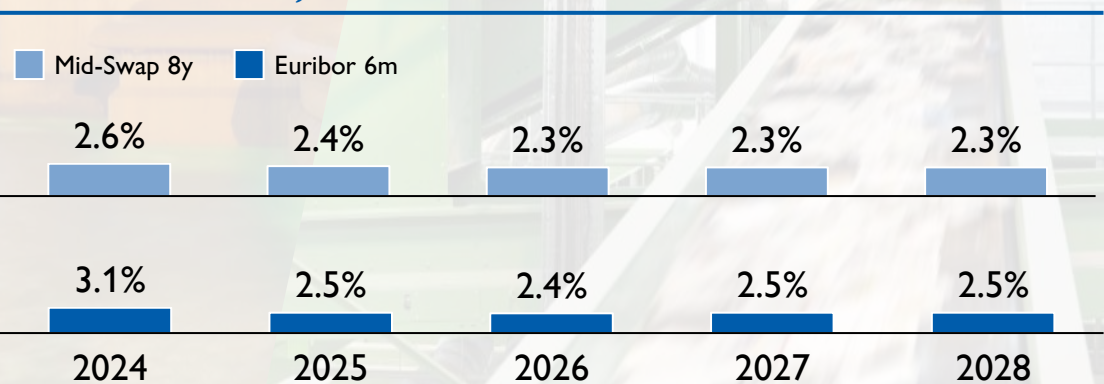
NSP², €/ MWh



Regulatory scenario

Areas	Indicators	2024	2025-28
WATER Italy	WACC	6.1%	6.1%
	Deflator	2.8%	0%
GRIDS	WACC	6.0%	5.7%
	Deflator	5.9%	1%

Interest rates³, %

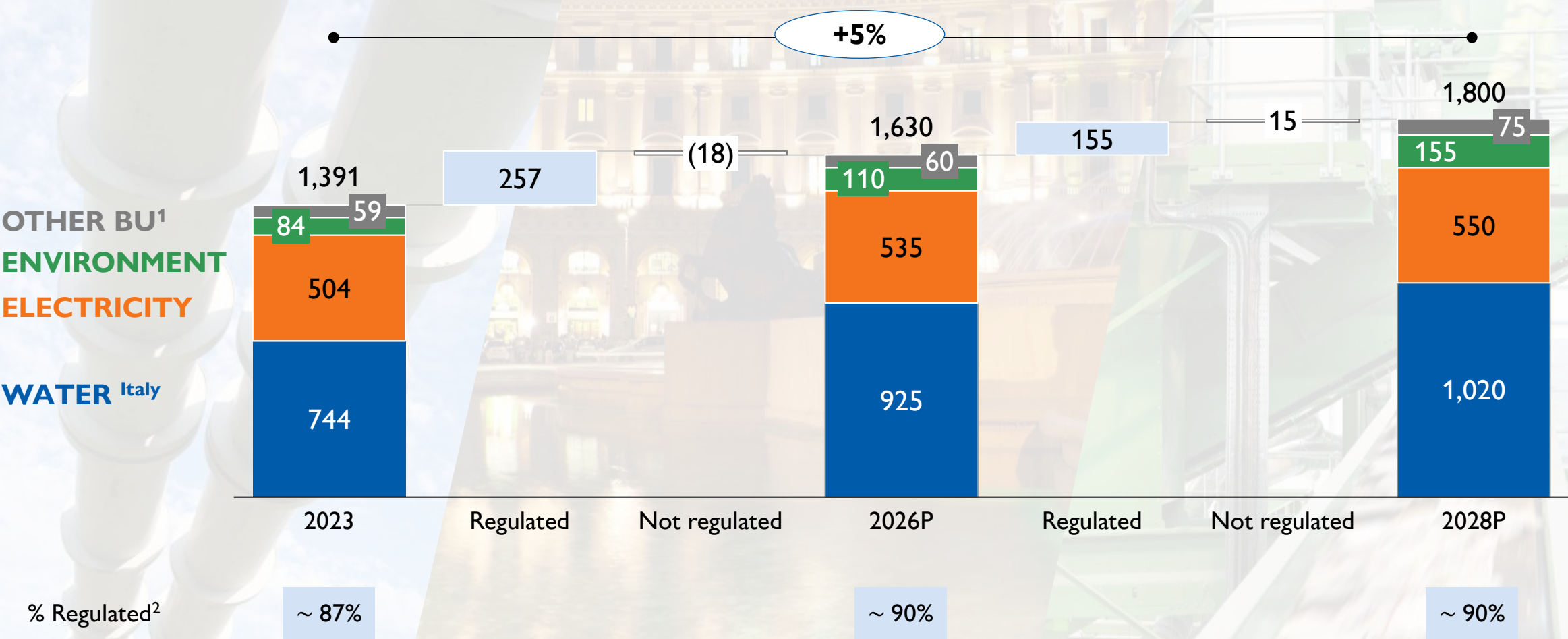


1. AFRY source, Q4-2023 update | 2. Forecasts for 2024 and 2025 based on forward prices observed in December 2023 @European Energy Exchange, (ii) forecast for 2026-2028 based on AFRY Q4-23 projections (weighted average 85% central scenario and 15% low scenario) | 3. Forecasts for 2024 - 2028 based on forward prices observed in December 2023 @Bloomberg

Growth driven by regulated business...

EBITDA, mln€

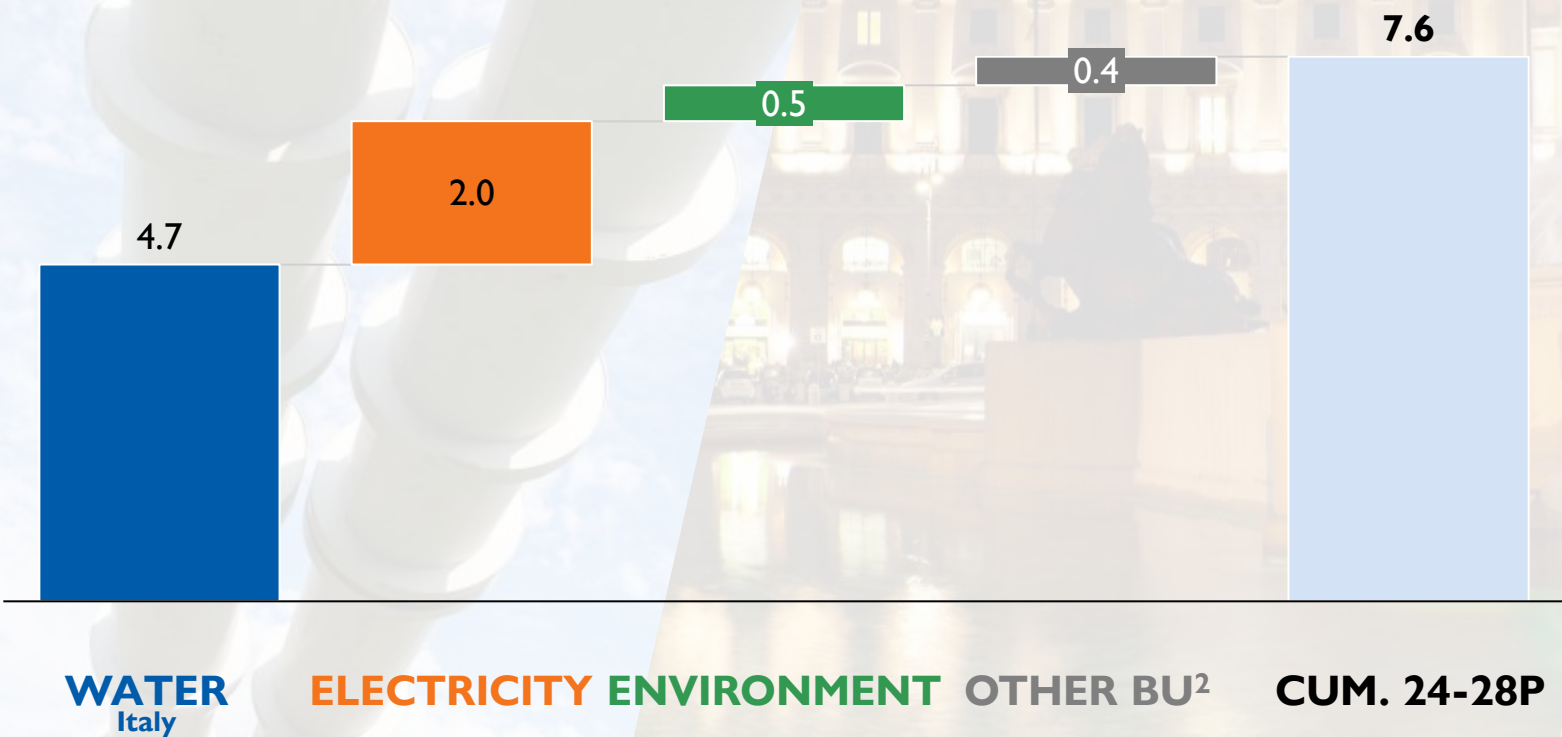
xx% CAGR '23-'28



1. Other Business Units (BUs) includes Production, Water International, Engineering and Corporate | 2. Regulated Includes, in addition to the regulated businesses Water Italy and Networks, the Public Lighting and Environment businesses

...and from investments in infrastructures...

Cumulated capex¹ 2024-28P, bn€



% Regulated³ ~91%

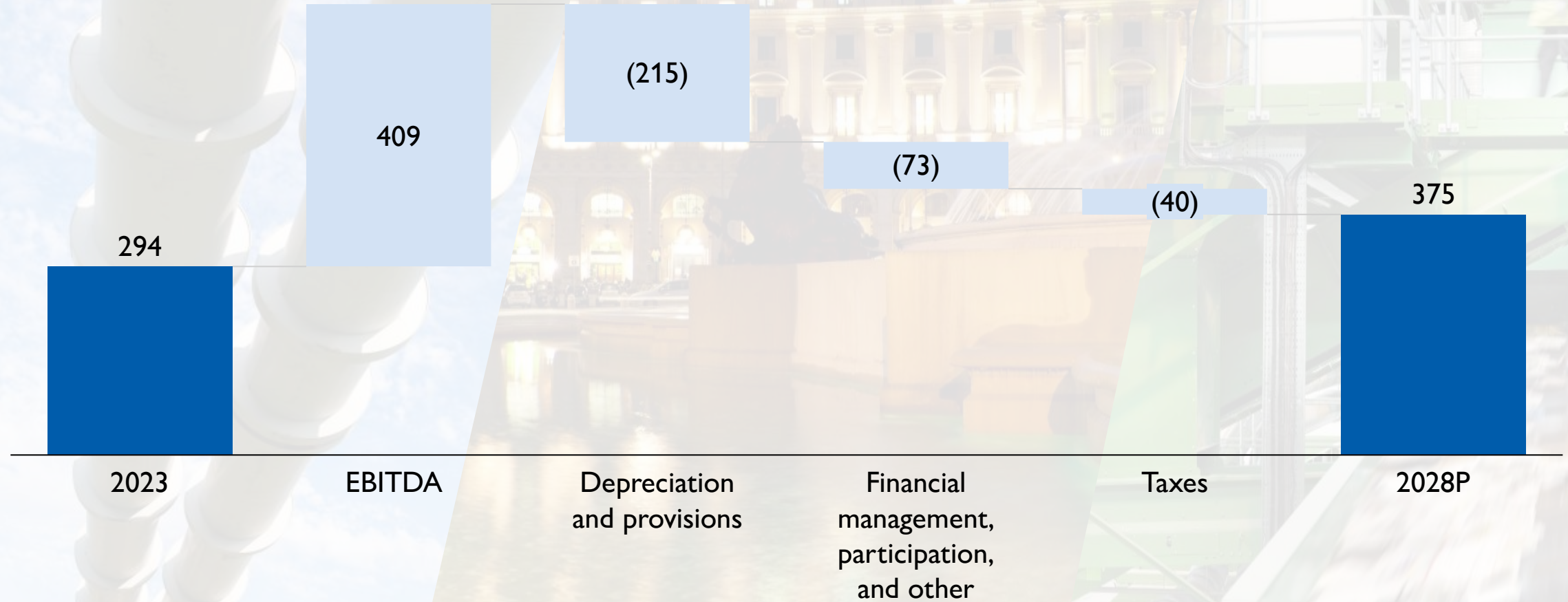
RAB⁴, bn€

Areas	2023	2028P
WATER Italy	4.6	6.9
GRIDS	2.8	3.7
TOTAL	7.4	10.5

1. Gross of public contribution (e.g., PNRR) | 2. Includes Production, Water International, Engineering and Corporate | 3. Regulated includes, in addition to the regulated businesses Water in Italy and Grids, the Public Lighting and Environment businesses | 4. Values expressed gross of public contribution. Acqua Italia includes the pro-rata value of the RAB of the companies consolidated using the equity method; for GRIDS it represents the accounting value of RAB | Note: values subject to rounding

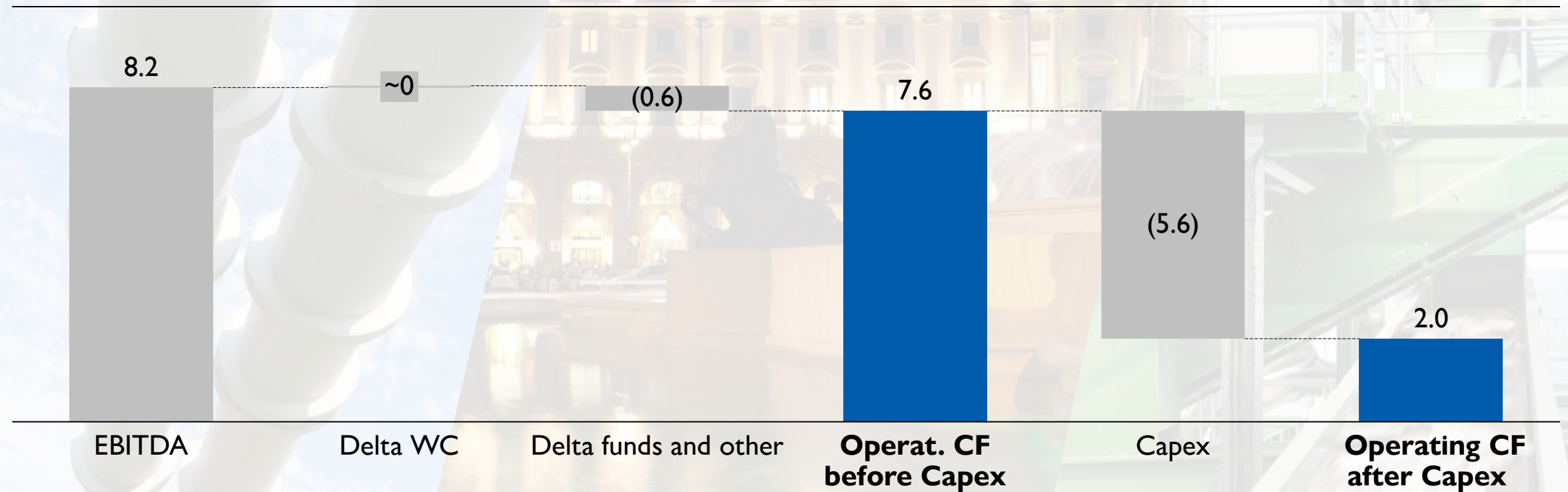
...ensures value creation for shareholders

Net profit, (Δ 2023-28P) mln€



Robust and improving financial structure (1/3)

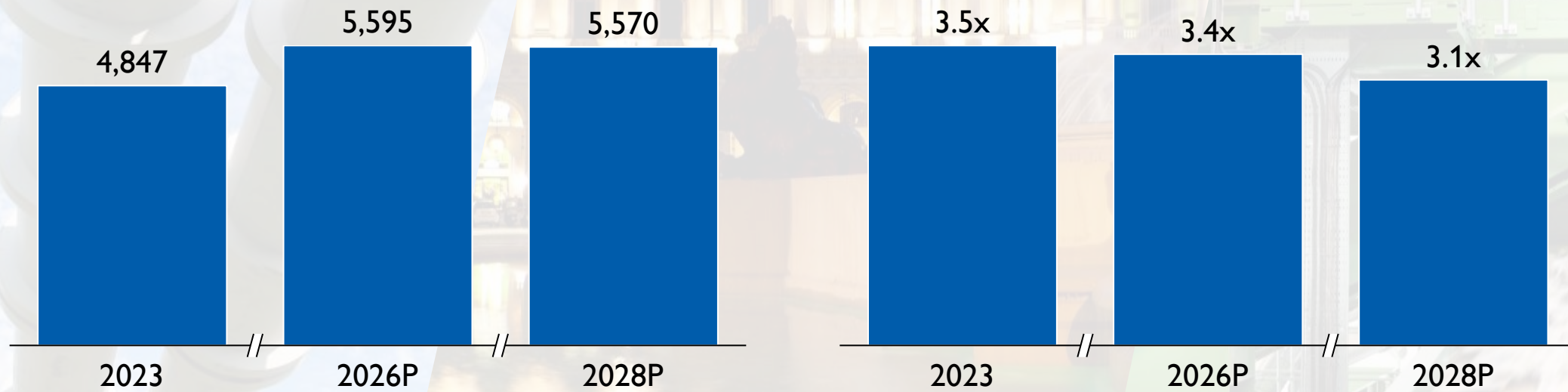
Operating Cash Flow (2024-28P), mln€



Robust and improving financial structure (2/3)

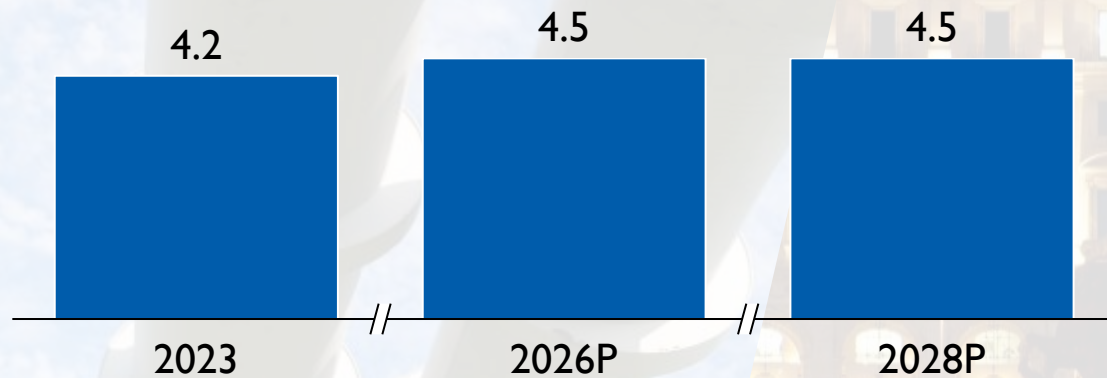
NFP, mln€

NFP/ EBITDA



Robust and improving financial structure (3/3)

Average duration of debt, years

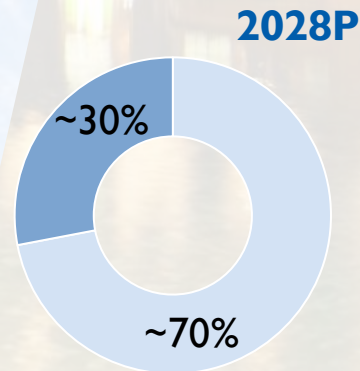
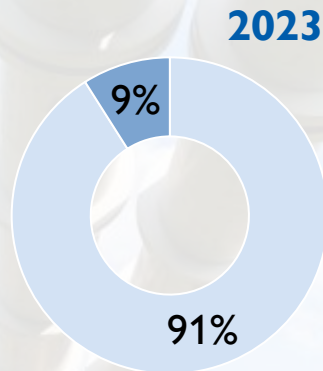


Key Optimization Levers

- **Increase of the average duration of debt** through **refinancing** of expiring debt with:
 - bond issues (~8 years bullet) and
 - **long-term** financing (~15 years amortizing)
- **Reduction of the fixed-rate component in line with the changed market context**
 - interest rates steadily rising since late 2020, with an expectation of reduction in the coming years

Debt structure

Fixed Variable



Closing remarks



People for
sustainable
infrastructures

Q28 | Closing remarks



Green

Focus on regulated infrastructure businesses by strengthening positioning and expanding into adjacent segments

ESG across businesses



Diligent

People at the center

Operation excellence with strong cost and investment discipline to sustain cash generation

Optimization of financial structure and capital allocation



Growth

Capex increase (also in innovation)

Shareholder value growth (RAB/ Net Profit/ Dividends)

Key numbers

- **EBITDA '28: ~1.8 bn€ (90% regulated¹)**
- **Net Profit '28: ~375 mln€**
- **NFP/ EBITDA '28: ~3.1x**
- **Capex: ~1.5 bn€/year**
- **Dividends: >1 bln€ cumulated in the plan horizon**

1. Regulated Includes, in addition to the regulated businesses Water Italy and Networks, the Public Lighting and Environment businesses

Disclaimer

THIS PRESENTATION CONTAINS CERTAIN FORWARD-LOOKING STATEMENTS THAT REFLECT THE COMPANY'S MANAGEMENT'S CURRENT VIEWS WITH RESPECT TO FUTURE EVENTS AND FINANCIAL AND OPERATIONAL PERFORMANCE OF THE COMPANY AND ITS SUBSIDIARIES.

THESE FORWARD-LOOKING STATEMENTS ARE BASED ON ACEA S.P.A.'S CURRENT EXPECTATIONS AND PROJECTIONS ABOUT FUTURE EVENTS. BECAUSE THESE FORWARD-LOOKING STATEMENTS ARE SUBJECT TO RISKS AND UNCERTAINTIES, ACTUAL FUTURE RESULTS OR PERFORMANCE MAY MATERIALLY DIFFER FROM THOSE EXPRESSED THEREIN OR IMPLIED THEREBY DUE TO ANY NUMBER OF DIFFERENT FACTORS, MANY OF WHICH ARE BEYOND THE ABILITY OF ACEA S.P.A. TO CONTROL OR ESTIMATE PRECISELY, INCLUDING CHANGES IN THE REFERENCE REGULATORY FRAMEWORK, FUTURE MARKET DEVELOPMENTS, FLUCTUATIONS IN THE PRICE AND AVAILABILITY OF FUEL AND/OR ENERGY AND OTHER RISKS.

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PURSUANT TO ART. 154-BIS, PAR. 2, OF THE LEGISLATIVE DECREE N. 58 OF FEBRUARY 24, 1998, THE EXECUTIVE IN CHARGE OF PREPARING THE CORPORATE ACCOUNTING DOCUMENTS AT ACEA PIER FRANCESCO RAGNI – CO-GENERAL MANAGER OF THE COMPANY - DECLARES THAT THE ACCOUNTING INFORMATION CONTAINED HEREIN CORRESPOND TO DOCUMENT RESULTS, BOOKS AND ACCOUNTING RECORDS.

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